



Digital Value, Delivered.





CONTENTS

1

Who We Are

Yeastar at a Glance

2

What We Do

Yeastar Products & Solutions

3

Why Partner with Yeastar

Your Trusted Partner

Innovators, Problem Solvers, and Solution Seekers

We are committed to helping our customers remove the barriers to a truly connected digital future.

Who We Are

The world's leading provider of
Unified Communications solutions



Yeastar makes digital value easily accessible from ownership and adoption to daily usage and management by transforming how businesses connect and communicate. Yeastar has established itself as a leading provider of UC solutions with a strong ecosystem, a global network of channel partners, and over 650,000 customers globally.

Countries

120+

Global Channels

9,000+

Customers

650,000

Our Mission

We are committed to helping businesses remove barriers to a connected and collaborative digital workplace.

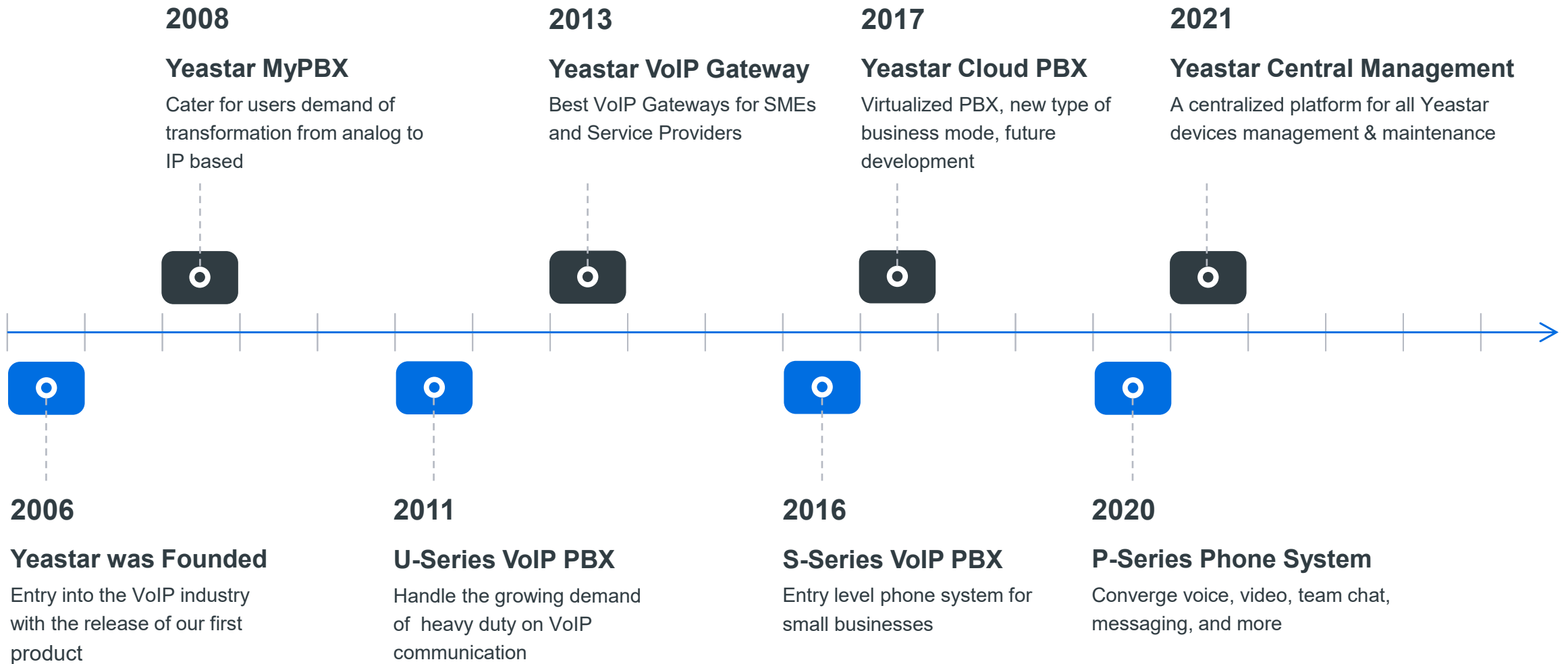
Through our **easy-to-adopt, easy-to-use, and easy-to-manage solutions**, we embark businesses, both small and large, on an easy, seamless and pleasant digital transformation journey.

**Digital Value,
Delivered.**



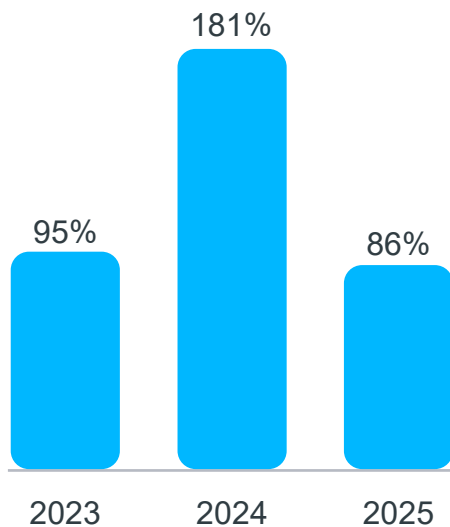
-
- ➔ **Easy-to-use**
 - ➔ **Easy-to-manage**
 - ➔ **Easy-to-integrate**
 - ➔ **Easy-to-adopt**
 - ➔ **Easy-to-grow**

Yeastar Milestone

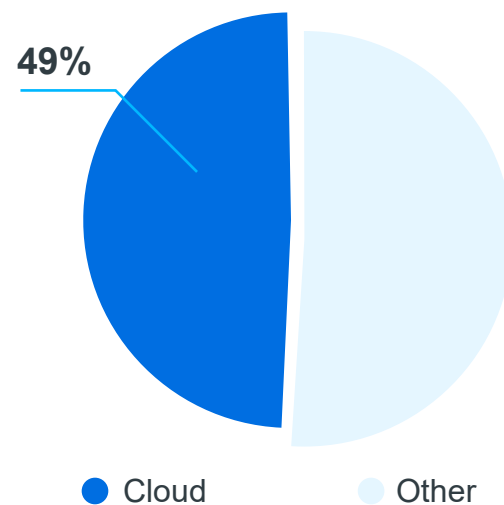


Yeastar Today

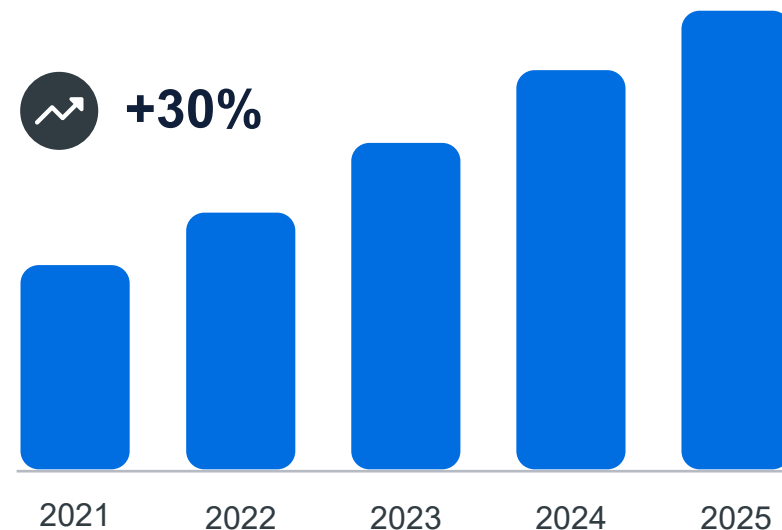
Cloud PBX Growth Rate



Cloud Business Revenue Ratio



Continuous Revenue Growth



**Global SME IP-PBX Leader
& Innovator**

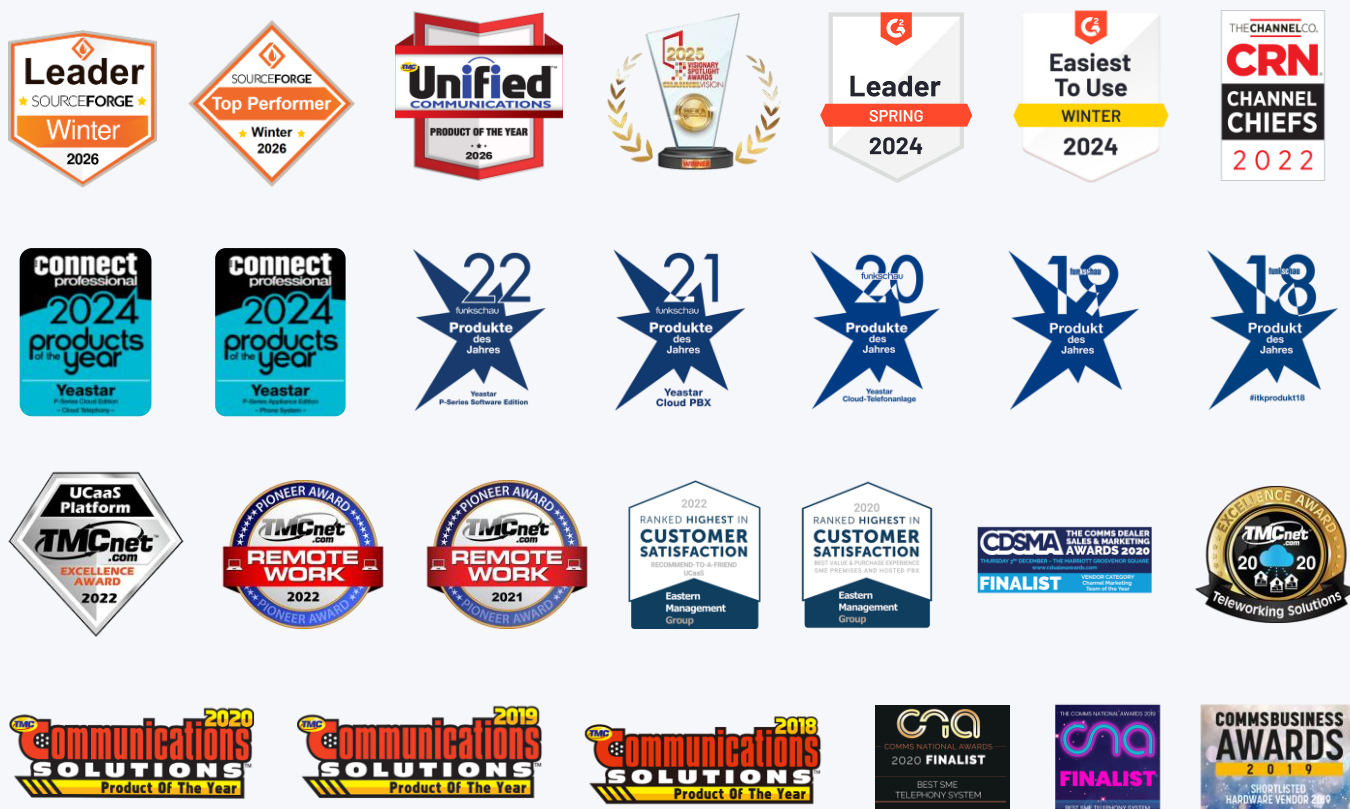
TOP 3
China
IPPBX PROVIDER

TOP 10
Global
IPPBX PROVIDER

Our revenue keeps growing at an average of over **30%** annual growth rate.

Yeastar Recognition

Awards



Certification



Easy-first Unified Communications

Our passion lies in creating values with [the right technology](#) for partners, customers, and every business.

Easy-first Unified Communications

Easy to use

Easy to manage

Easy to integrate

Easy to adopt



P-Series Phone System

- Appliance Edition
- Cloud Edition
- Software Edition



Linkus UC Clients

- Linkus Web Client
- Linkus Mobile Client
- Linkus Desktop Client



More VoIP Products

- S-Series VoIP PBX
- VoIP Gateways



Value Added Service

- Remote Access Service
- Linkus Cloud Service Pro

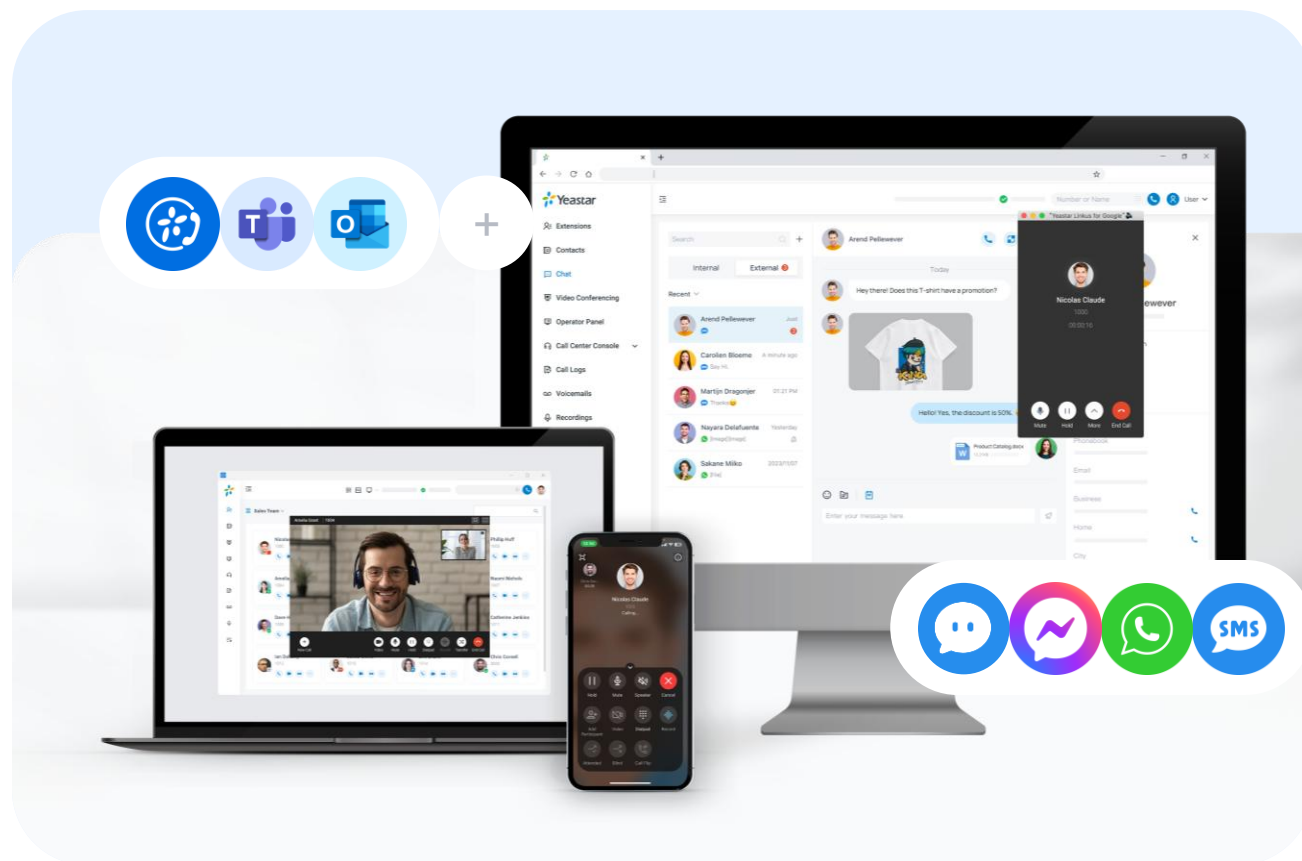


Platform Tools for Partner

- UCaaS Service Delivery and Management
- Remote Management

P-Series Phone System

Voice, video, message, customer experience and more, all in one.



Yeastar P-Series Phone System is a **business communication solution** that offers companies of all sizes with a complete package for calls, video, messaging and integrations, out of the box.

With inbuilt visual call management, integrated video conferencing advanced contact center features, powerful AI capabilities and ready-made SMS, WhatsApp, Microsoft Teams, CRMs, and more platform integrations, it boosts user experience at all levels and provides everything across desktop, mobile, and browser with simple user apps.

Embrace Boundless Communications

Easy to use, manage, integrate, grow

For Business Owners

- Future-proof business with UCaaS + CCaaS in one platform
- Omnichannel communications to boost customer engagement and sales

For Employees

- One simple app for all-call, meet, message anywhere, on any device
- Work more efficiently with integrations & automation

For IT and System Admins

- Simplify setup, admin, and IT management
- Automate IP phone provisioning
- Bring your own number and SIP trunks
- Protect, control and manage access easily
- Maximize uptime in case of unforeseen event
- Visually build and deploy complex call routing logic in minutes



Basic Features Included in All Plans

Telephony

Call Routing
 Call Forwarding
 Call Parking / Pickup
 Call Transfer (Attended / Blind)
 Call Waiting
 Call Flip / Switch
 Ring Group
 Paging & Intercom
 Caller ID
 Dial by Name
 Speed Dial
 AutoCLIP
 CID/DID-based Call Routing
 Direct Inward / Outward Dialing
 DNIS
 DND (Do Not Disturb)
 Custom Prompts
 Distinctive Ringtone
 Music on Hold
 MOH Playlist & Streaming
 Advanced CDR & Basic Reports

Business

Call Operator Panel
 Desk Phone Control (CTI)
 BLF Support
 Busy Camp-on
 Business Hours & Holidays
 Boss-Secretary
 Hot Desking
 Emergency Calling
 Feature Code
 Function Key
 LDAP Server
 TAPI Driver

Basic Call Center

Call Recording
 Listen/Whisper/Barge-in Monitoring
 IVR
 Queue
 Queue Priority & Acceleration
 Queue Announcement
 Queue Call Logs & Missed Call Disposition

Administration

Web Admin Portal & Dashboard
 Extension Group & Organization
 User Role & Permission
 IP Phone Auto Provisioning
 Onsite Proxy*
 SIP Forking
 Event Logs & Notifications
 Backup and Restore
 Built-in SMTP Server
 Network Drive*
 SNMP Support
 Spilt DNS
 Hot Standby*

Security

SRTP & TLS Call Encryption
 Auto & Static Defense
 Global Anti-hacking IP Blocklist
 Allowed Country IP's & Codes
 Outbound Call Frequency Restriction
 Password Policy Enforcement
 Two-factor Authentication (2FA)

Unified Communications

Linkus UC Clients

- Web Client
- Mobile: iOS & Android
- Desktop: Windows & MacOS
- Google Chrome Extension

 Presence & Custom Messages
 Audio Conferencing
 T.38 Fax
 Voicemail
 Fax/Voicemail to Email
 Call Follow-Up via Email
 Voicemail Transcription via Google Cloud STT
 Group Voicemail
 Personal & Company Contacts
 Call Pop-up URL
 Headset Integration
 Open APIs*

Multiple PBX Management

Yeastar Central Management
 Remote Management & Monitoring
 Trunk Sharing*

* These features are available on Standard Plan or above. API is not supported by P520.

Flexible Plans

Advanced Business & UC	Standard	Enterprise	Ultimate
Team Chat	●	●	●
Remote Access Service	●	●	●
Remote SIP Service	●	●	●
Phonebook	●	●	●
Call Note & Call Accounting	●	●	●
Custom Call Report	●	●	●
Call Timeline	●	●	●
Voicemail Announcement	●	●	●
Virtual Fax (eFax)	●	●	●
Call Flow Designer	●	●	●
Video Calls & Video Conferencing	●	●	●
Disaster Recovery*	●	●	Optional
Advanced Call Center			
Skill-based Routing & Queue Callback	●	●	●
Queue Panel	●	●	●
Wallboard & SLA Monitoring	●	●	●
Reporting & Post Call Survey	●	●	●
Outbound Call Center* (Auto Dialer, DNC List, Agent Inbox, Campaign Wallboard& Management, etc.)	●	Optional	Optional
Omnichannel Messaging			
Message API	●	●	●
Live Chat	●	●	●
SMS Integration	●	●	●
Facebook & WhatsApp Integration	●	●	●

AI Related Features	Standard	Enterprise	Ultimate
AI Receptionist*	●	●	●
Voicemail Transcription	●	●	●
Call Transcription & Summary*	●	●	●
Text-to-Speech for Voice Prompts	●	●	●
WebSocket for Audio Streams Transmission*	●	●	●
Integrations			
Data Connector Sync data to databases for BI analysis. Supported Databases: PostgreSQL, MySQL, Microsoft SQL Supported BI: Grafana, Power BI, and Others	●	●	●
CRM & Helpdesk Integration Dynamics 365, Zoho, Salesforce, HubSpot, Bitrix 24, Odoo, Zendesk, CRM Integration Template	●	●	●
Microsoft 365 Integration Teams, Outlook, Azure AD(Entra ID)	●	●	●
Single Sign-On Integration Google, Red Hat, Microsoft	●	●	●
Database Contacts Sync Microsoft SQL, LDAP	●	●	●
File Remote Archiving Google Storage, Amazon S3, FTP, SFTP, SharePoint, S3-compatible Storages	●	●	●
Active Directory Integration	●	●	●
Linkus SDKs	●	●	●
Hotel Solutions			
Hotel Management Module*			
Hotel PMS Integration*	Optional	Optional	Optional

1. The Standard Plan is only available for P-series Appliance Edition.

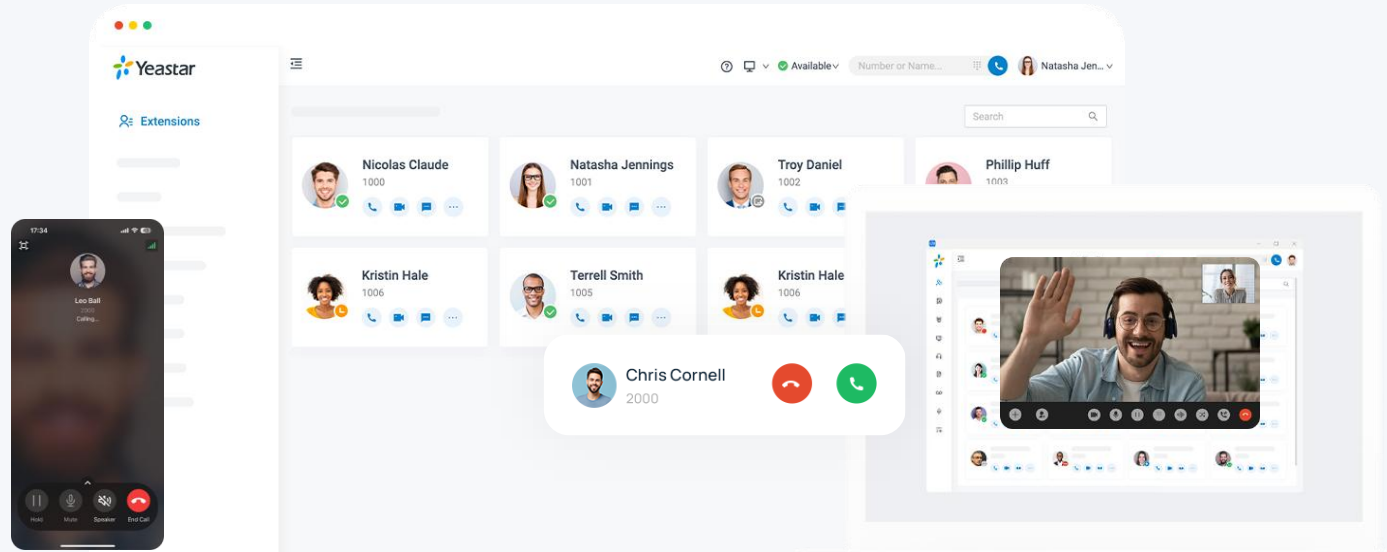
2. The support of features marked with an asterisk (*) are subject to P-Series editions and models.

3. Hotel Management Module is available as add-on for Appliance Edition. For Software and Cloud Edition, it's available with Enterprise Plan or higher.

4. Outbound Call Center is available as add-on for Software Edition only.

Linkus UC Clients

Stay Connected Anywhere Anytime



All office extension features

Handle calls, chat with teams, audio/video conference, message with customers, listen to call recordings, check voicemails, send and receive faxes directly, and more, all in one simple app.

All contacts in one place

With PBX-native contact management, intuitive phonebooks, and cross-system contacts synchronization, manage all your contacts in one place.

Easily switch devices

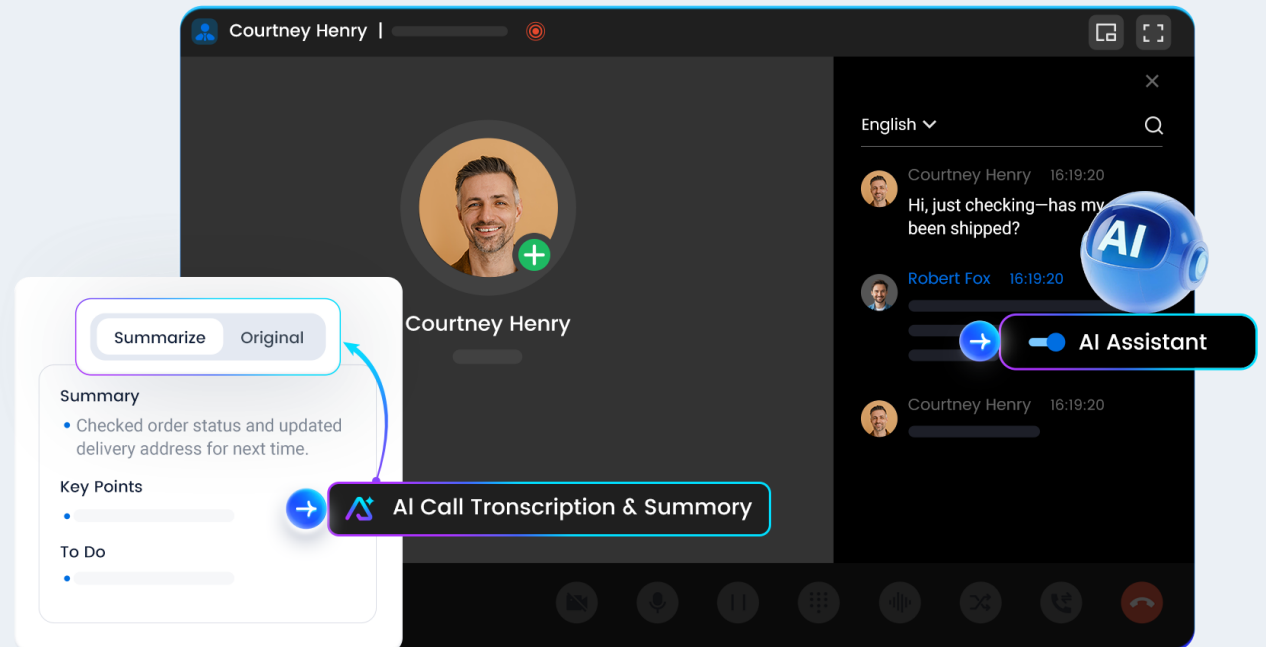
Use the app on your web, mobile, or desktop and flip calls seamlessly between devices.

- Web/Mobile/Desktop Clients
- Lightweight Google Chrome Extension

AI-Enhanced Automation

Use AI to optimize your workflows and drive outcomes

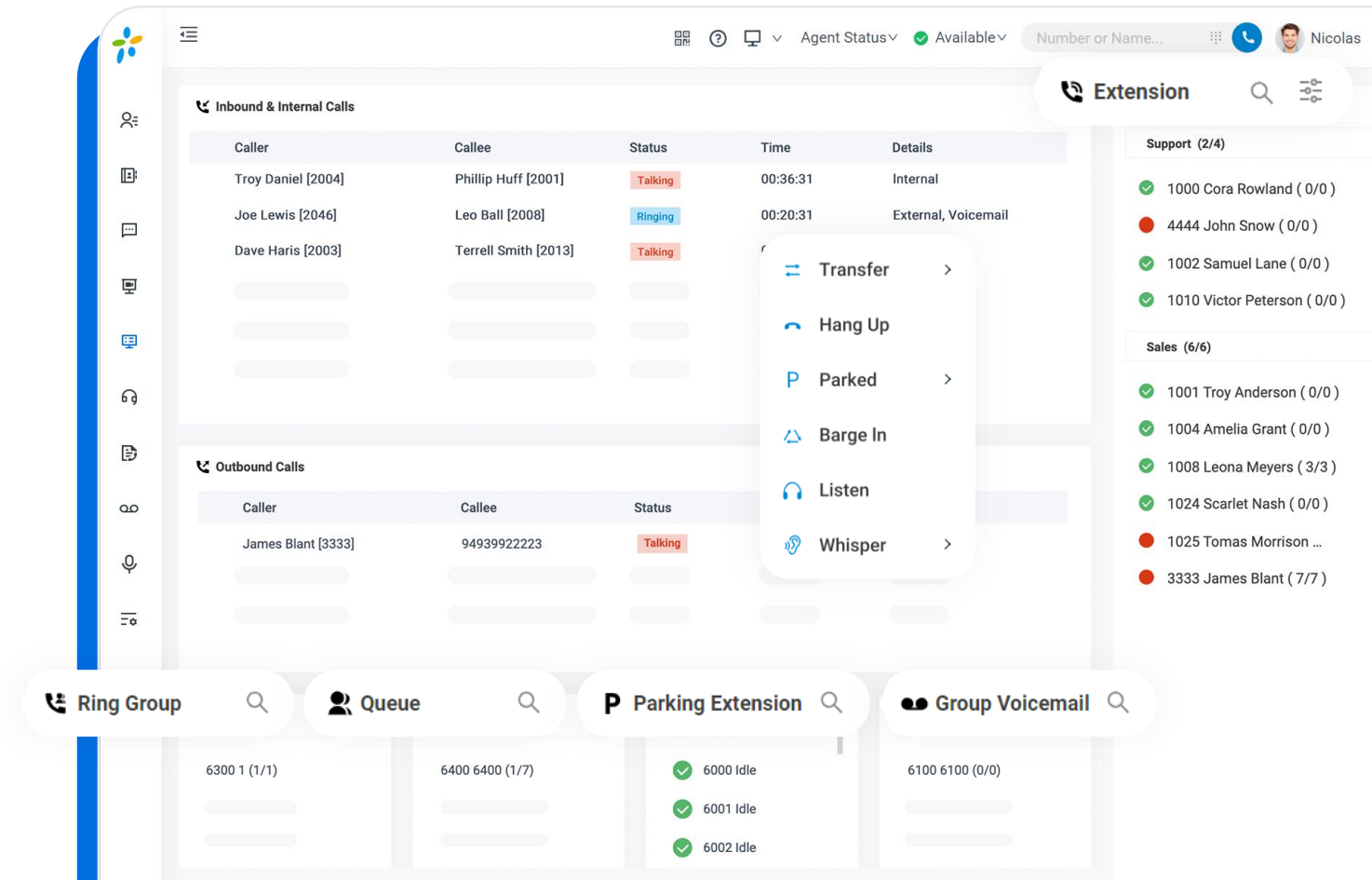
- AI Receptionist for 24/7 call answering service
- Real-time call transcription and summary with to-do highlights
- Text to speech for multi-lingual lifelike voice prompts
- Voicemail transcription
- Enhanced productivity across all user levels



Call Operator Panel

The web-based operator panel gives you a graphical, holistic view and complete control of the call activities in your company in real-time.

- Inbound/outbound call activities in one view
- Real-time state of available call destinations
- Drag-and-drop call distribution
- Advanced call control with clicks
- Ideal for companies that have receptionist and supervision requirements to achieve next-level call management efficiency



The screenshot displays the Yeastar Call Operator Panel interface. The top navigation bar includes the Yeastar logo, a menu icon, and user information for 'Nicolas'. The main content area is divided into two sections: 'Inbound & Internal Calls' and 'Outbound Calls'. A context menu is open over the 'Inbound & Internal Calls' table, showing options: Transfer, Hang Up, Parked, Barge In, Listen, and Whisper. The 'Inbound & Internal Calls' table has columns: Caller, Callee, Status, Time, and Details. The 'Outbound Calls' table has columns: Caller, Callee, and Status. On the right, there are two lists: 'Support (2/4)' and 'Sales (6/6)', each showing agent names and their current call counts. The bottom of the interface features a 'Ring Group' section with a search bar and a list of agents (6300 1 (1/1), 6400 6400 (1/7), 6000 Idle, 6001 Idle, 6002 Idle) and a 'Group Voicemail' section with a search bar and a list of agents (6100 6100 (0/0)).

Caller	Callee	Status	Time	Details
Troy Daniel [2004]	Phillip Huff [2001]	Talking	00:36:31	Internal
Joe Lewis [2046]	Leo Ball [2008]	Ringing	00:20:31	External, Voicemail
Dave Haris [2003]	Terrell Smith [2013]	Talking		

Caller	Callee	Status
James Blant [3333]	94939922223	Talking

Support (2/4)

- ✓ 1000 Cora Rowland (0/0)
- ✗ 4444 John Snow (0/0)
- ✓ 1002 Samuel Lane (0/0)
- ✓ 1010 Victor Peterson (0/0)

Sales (6/6)

- ✓ 1001 Troy Anderson (0/0)
- ✓ 1004 Amelia Grant (0/0)
- ✓ 1008 Leona Meyers (3/3)
- ✓ 1024 Scarlet Nash (0/0)
- ✗ 1025 Tomas Morrison ...
- ✗ 3333 James Blant (7/7)

Ring Group

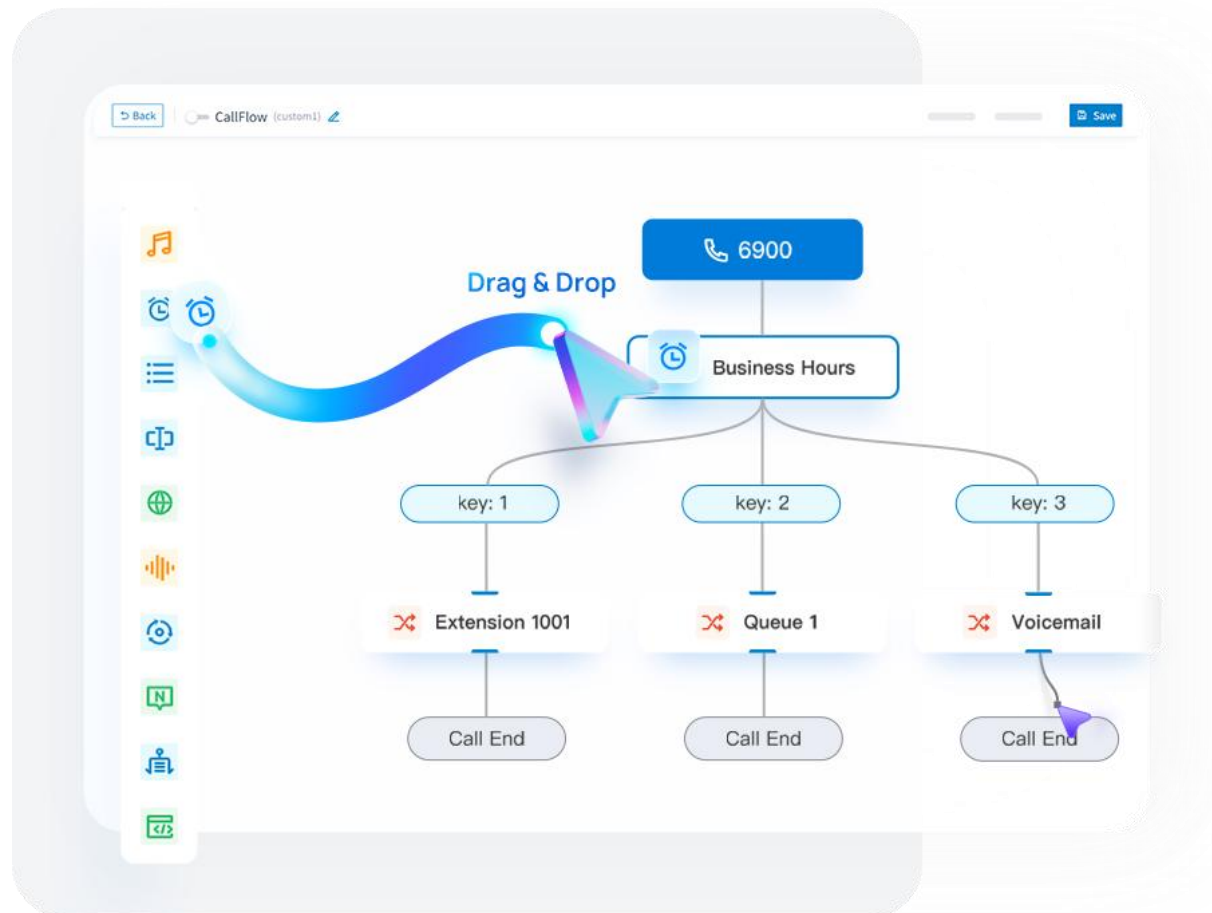
- 6300 1 (1/1)
- 6400 6400 (1/7)
- ✓ 6000 Idle
- ✓ 6001 Idle
- ✓ 6002 Idle

Group Voicemail

- 6100 6100 (0/0)

Call Flow Designer (CFD)

Easily build call flows using a simple drag-and-drop interface



Drag-and-Drop Builder

Intuitive interface for effortless call flow design

Smart Routing Rules

Route calls by time, caller input, language, CRM data, database authentication and more

AI-Powered Interactions

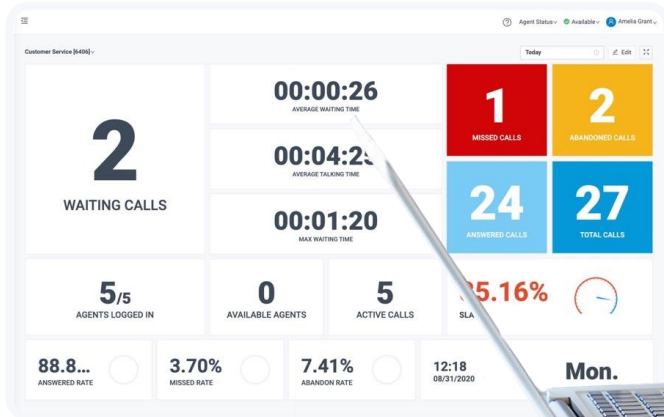
Use Text-to-Speech feature to create dynamic, lifelike voice prompts

Pre-Built Templates

Launch professional call flows in minutes

Built in Call Center Solution

Resolve calls faster, ease employee workload, and improve customer experiences with intelligent call routing, unified agent tools, voice AI, and real-time insights



Benefits

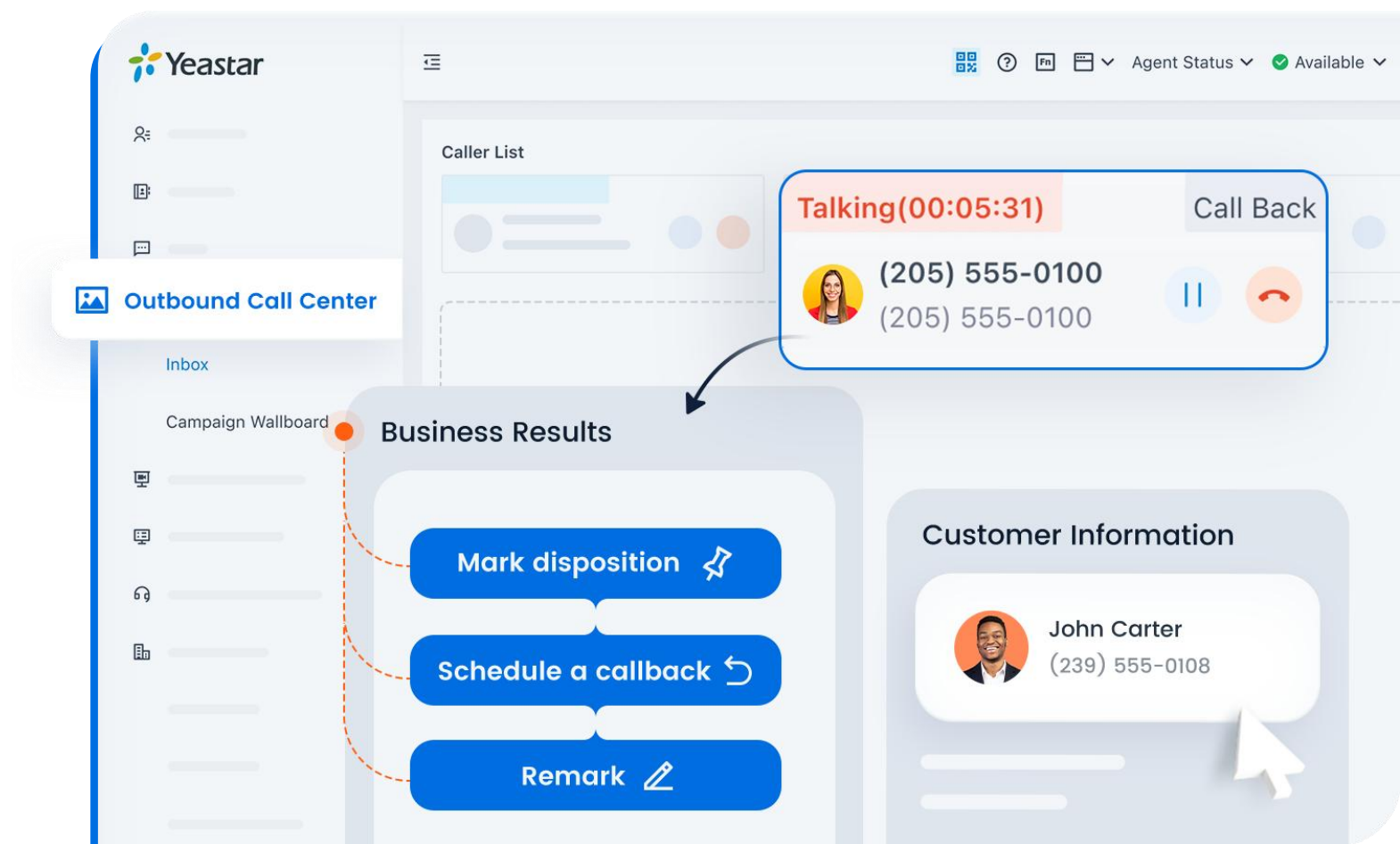
- Allow agents to work anywhere
- Handle volume & resolve swiftly
- Empowered agents and managers
- Additional omnichannel support
- Reduce IT dependency
- Compliant with data privacy and security standards: GDPR, PCI, ISO 27001, etc.



Outbound Call Center Solution

Supercharge your proactive outreach efforts with advanced dialing automation and easy campaign management.

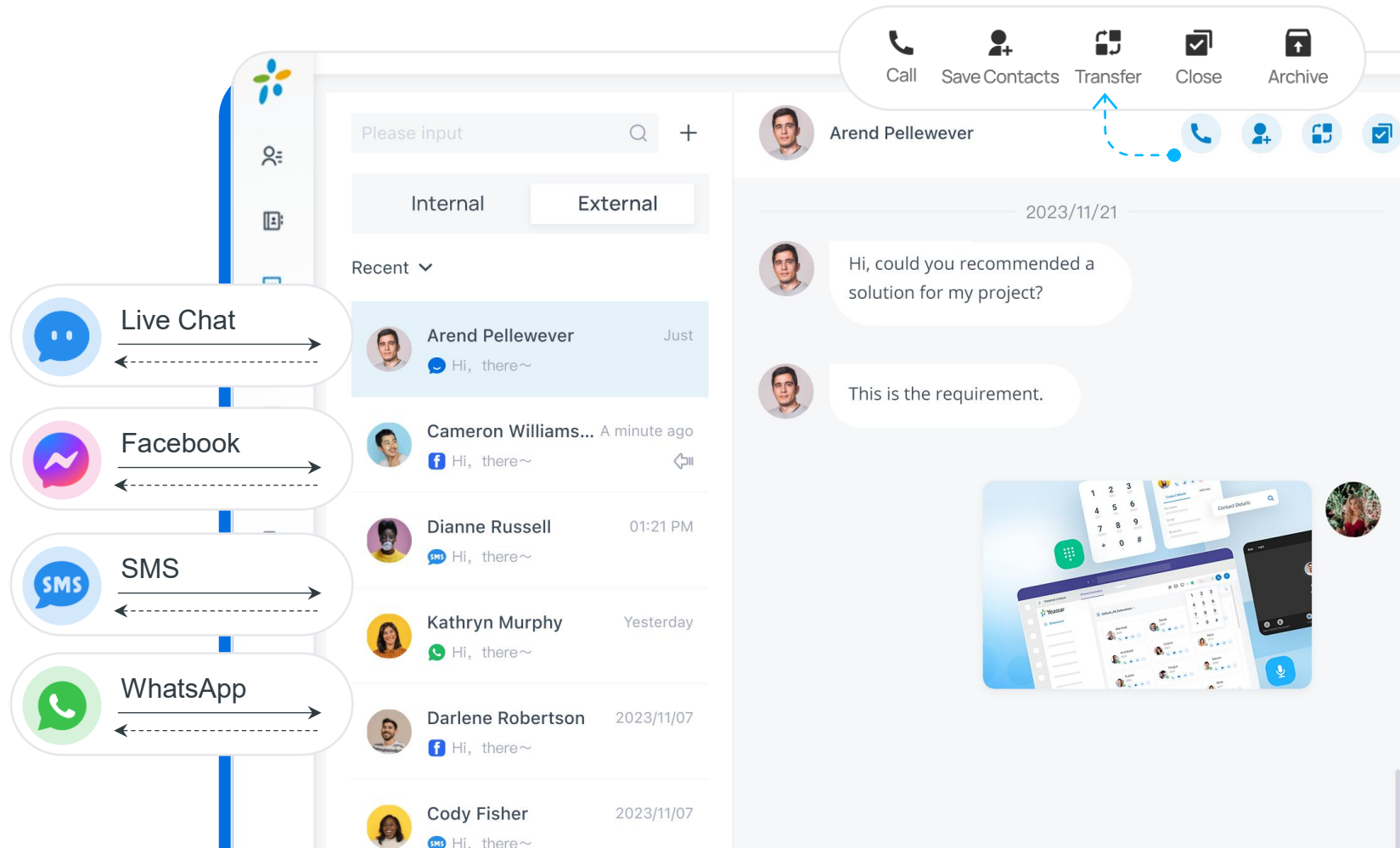
- Auto Dialers (Progressive Dialer, Power Dialer, Agentless Dialer)
- Outbound Campaign Management
- Campaign Wallboard
- Agent-based Call Inbox
- DNC Lists & Attempt Control
- And more..



Omnichannel Messaging

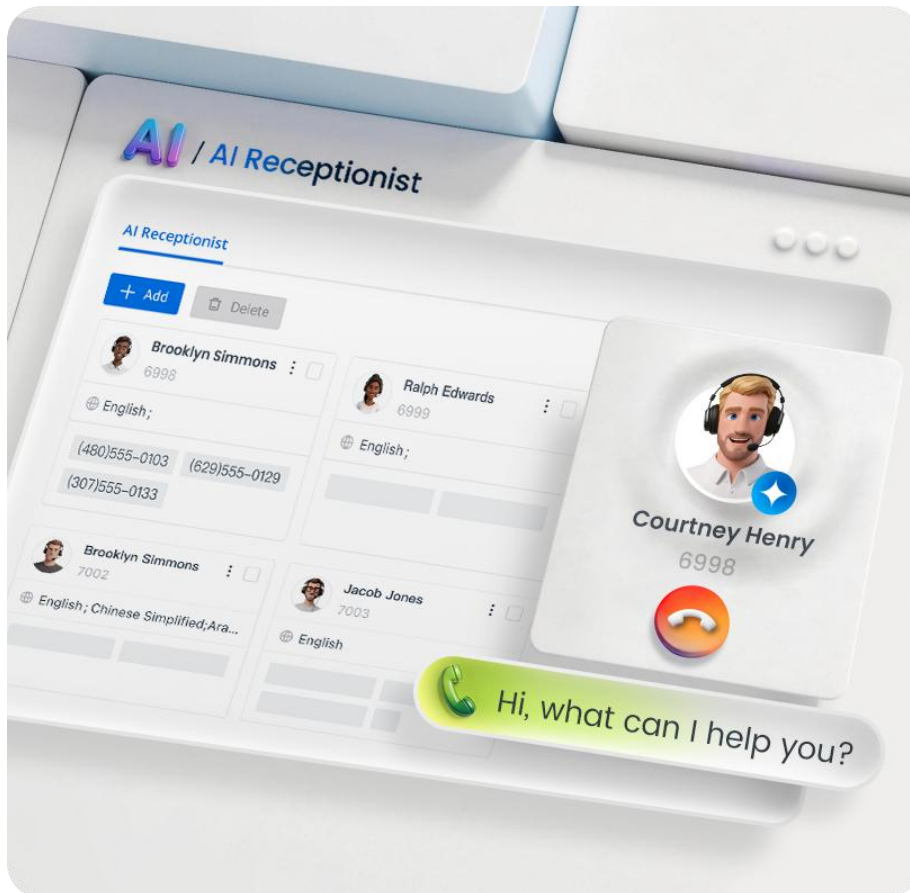
Process all inbound inquiries in one place and drive outbound growth

- Handle all messaging channels in one inbox
- Collaborate as a group in message queue
- Match contacts & track the history of every chats
- Engage conversations with rich media support
- Power outreach with robust SMS & WhatsApp bulk messaging



AI Receptionist

Never miss a call or a customer. Yeastar AI Receptionist answers, understands, and routes every inbound call, automatically, around the clock



24/7 Call Answering

Handles calls outside business hours, during peak traffic, or when agents are unavailable

Knowledge-Driven Interactions

Answers caller questions in real time by referencing your uploaded documents or indexed website content

Intent-Based Call Routing

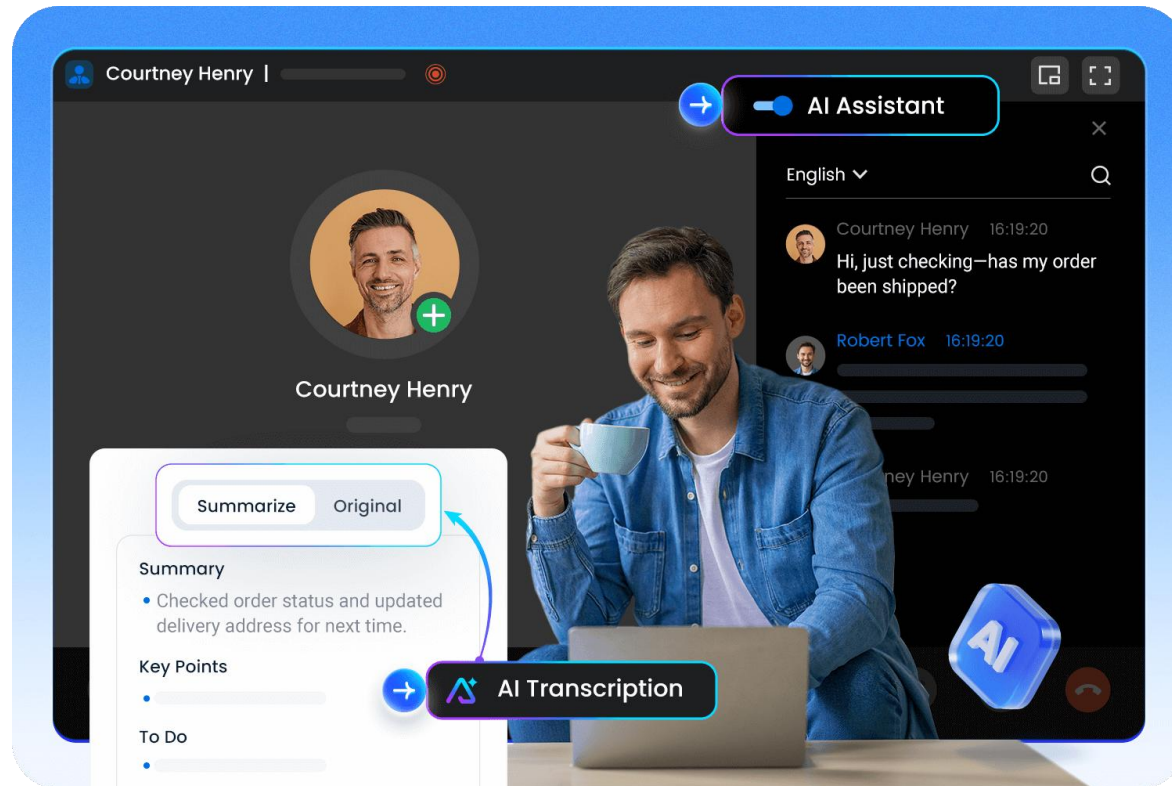
Transfers calls to the right extension or department based on caller intent

Performance Insights

Track every AI Receptionist call via CDR and Call Reports

Call Transcription & AI Summary

Unlock Insights from Every Conversation: Turn calls into text and actionable summaries



Real-time Transcription

Live speech-to-text for instant conversation translation.

AI-generated Summaries

Instant key points, notes, and actions for every call.

Searchable Intelligence

Search & review information with call log.

AI Voicemail Transcription

Read Messages at a Glance: Convert voicemails to readable text instantly



AI-Powered Transcription

Accurately transcribe voicemails using STT

Multi-Platform Delivery

Receive transcriptions via Linkus UC Clients (web/desktop/mobile) or email directly

Time-Saving Efficiency

Scan messages in seconds — no listening required

Integrated Video Conferencing

Empower your work-from-anywhere teams with engaging collaboration experience.



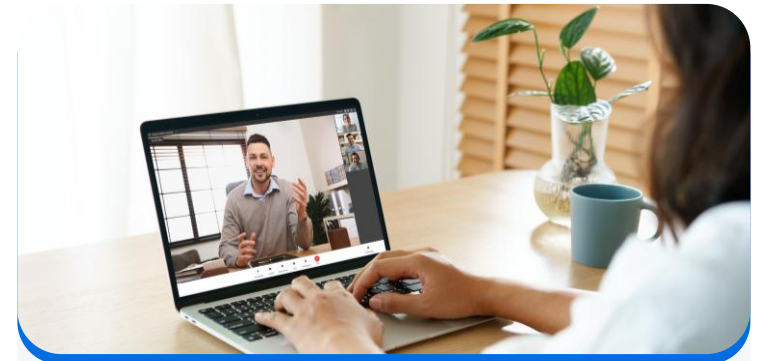
Remote Teams

Having staff working from different locations doesn't have to mean isolated teams. Collaborative online meetings help keep everyone on the same page.



Natural Conversation

Use screen sharing, in-meeting team chat, and more practical meeting control features to better communicate and get more out of every meeting.



Beyond Your Organization

Instead of a sense of distance, virtually meet with your customers, partners, or other peers in seconds. It takes only a few clicks from your web browsers.

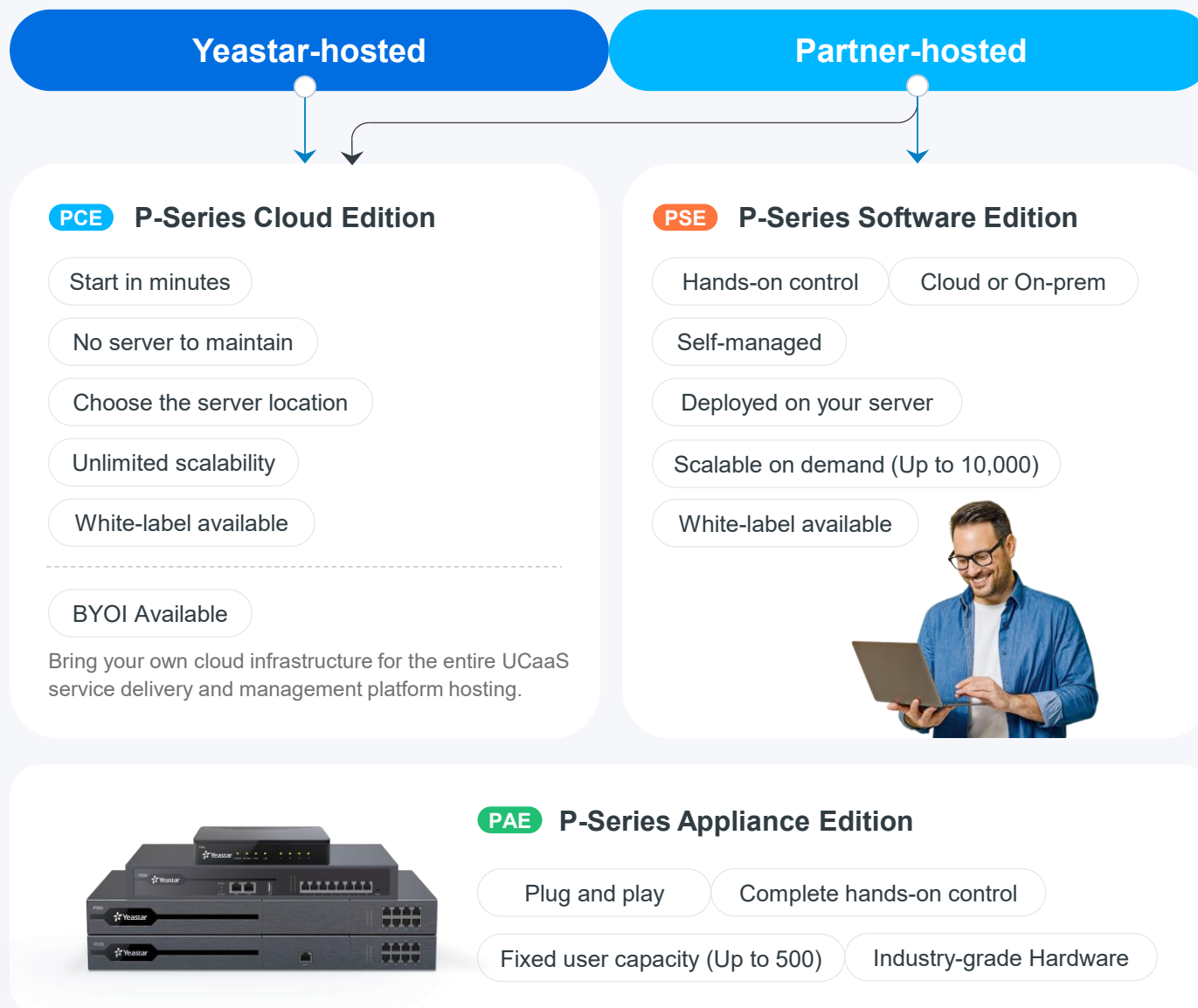
Remote Access Solution

Connect your remote workers, offices, and SIP devices to your central office PBX at ease, in a highly secure manner.



Editions and Deployment Options

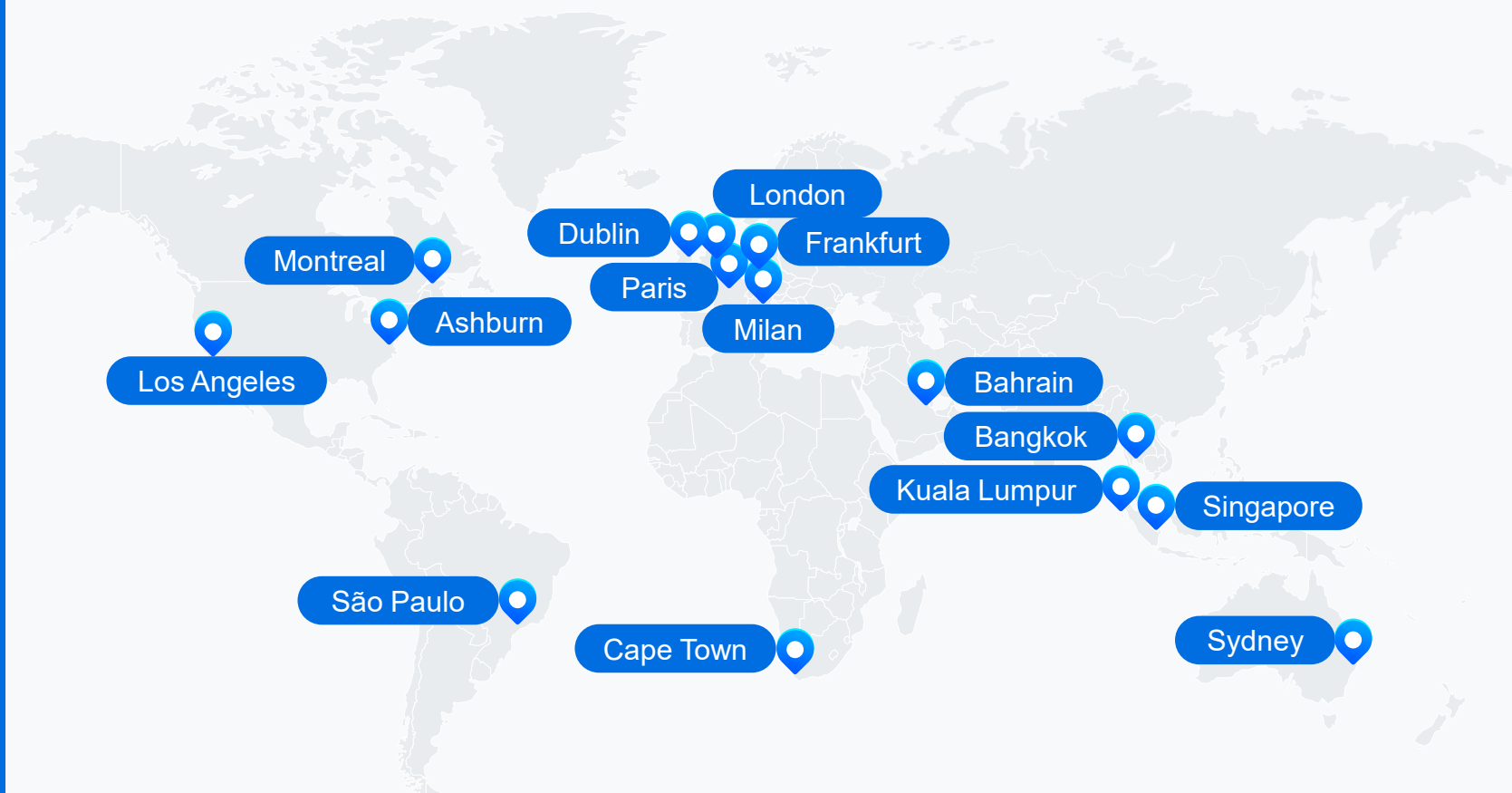
Yeastar P-Series Phone System is available in three editions: Appliance Edition, Software Edition, and Cloud Edition, supporting easy and flexible deployment in the cloud or on-premises.



P-Series Cloud Edition

Starts in minutes with the least upfront. Yeastar takes care of all the server-side hard work for you.

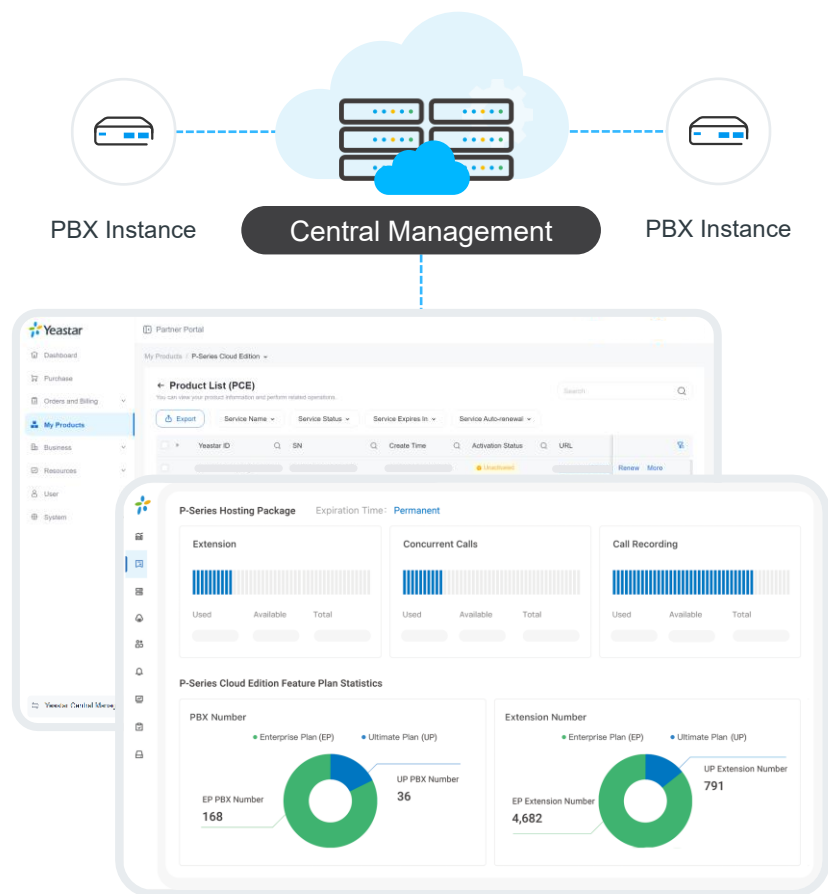
- Off-the-shelf
- One Portal to Manage
- Unlimited Users and PBX
- Cluster Servers Powered by AWS
- White-label Available
- Self-Hosted or Hosted by Yeastar



*As of Jul 2025

Easy UCaaS Service Delivery & Management

For Service Providers



Multi-instance Cloud Architecture

Share extensions & call capacity across PBX instances, with isolated data/config. Create & resize instances in clicks.

Automated PBX Maintenance

Automate provisioning, upgrades, backups & more with templates & task management.

Central Trunk & DID Management

Share SIP trunks across PBXs. Configure trunks, assign DIDs, manage PBXs—centrally.

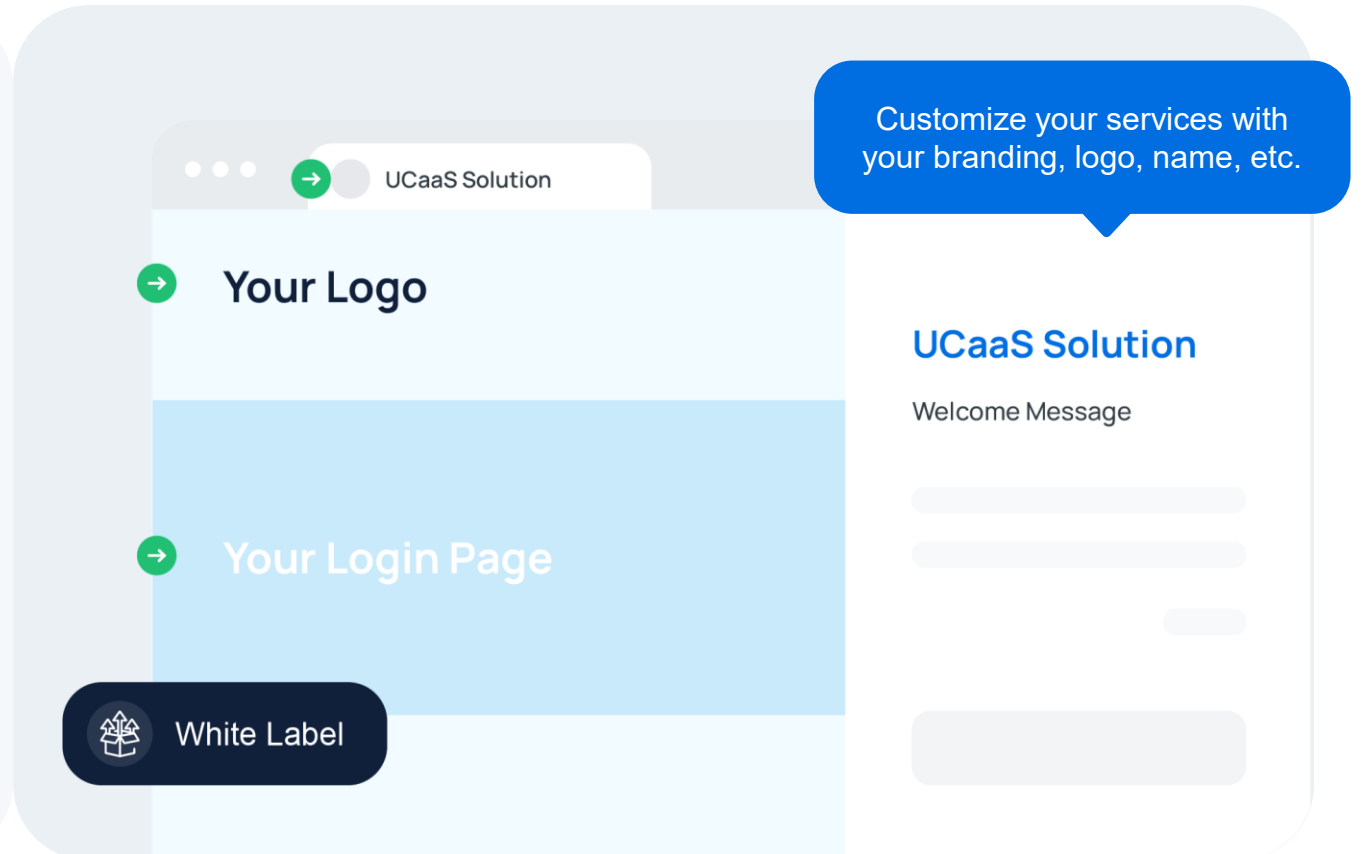
Rich Resource Usage Monitor

Track real-time & historical PBX resource usage (extensions, trunks, calls) for insights & planning.

More Profitability and Flexibility

Retain control over your hosted voice business

- Package your SIP trunking & other services
- Control your pricing to stay competitive
- Own your customer relationship
- Sell under your brand if you prefer
- Fully-hosted by Yeastar or self-hosted to your preference.



P-Series Software Edition

Self-managed in your private cloud or on-premises server while getting complete control, great user capacity, and easy scalability.

Cloud



On-premise



- Almost tech-free deployment with launch wizard
- Scalable on demand. Support up to 10,000 users
- Embedded in your security concept
- Friendly for remote workforce even when deployed on-premises

P-Series Software Edition Specifications

Items	Specifications
Max. Extensions	10,000
Max. Concurrent Calls	1,000
Operating System	Ubuntu 24.04 LTS, Debian 12
Recommended Server Environment	On-premise: VMware Workstation 15.1.0 or later, VMware ESXi 6.0 or later; Hyper-V 10.0.17134.1 or later; KVM; Proxmox VE 7.0 or later; Dell EMC PowerEdge; Cloud: Amazon Web Service (AWS); Microsoft Azure; Google Cloud; Amazon Lightsail; Digital Ocean; OVHcloud; HETZNER; Vultr; Voyager; Infomaniak; and more.
Activation Method	Online Activation / Offline Activation
Licensing Options	Enterprise Plan/Ultimate Plan
Subscription Terms	Annual Subscription

P-Series Appliances Edition

	P520*	P550	P560	P570
				
Extension	20	50	100 / 200	300 / 400 / 500
Concurrent Calls	10	25	30 / 60	60 / 90 / 120
NFC Read/Write	No	Yes	Yes	Yes
FXS/FXO/BRI	Max. 4	Max. 8	Max. 8	Max. 16
E1/T1/J1	N/A	N/A	Max. 1	Max. 2
Max 3G/4G Ports	Max. 1	Max. 4	Max. 4	Max. 6
Expandable D30	N/A	0	1	2
USB (2.0)	N/A	1 (USB Portable SSD, Up to 2TB) (USB Flash Drive, Up to 256)		
Hard Disk (SSD)	N/A	N/A	1 SATA (Up to 2TB)	
WAN	1 (10/100 Mbps)	1 (10/100/1000 Mbps)		
LAN	1 (10/100 Mbps)	1 (10/100/1000 Mbps)		

* The availability of the P520 PBX model is subject to regional sales policy.

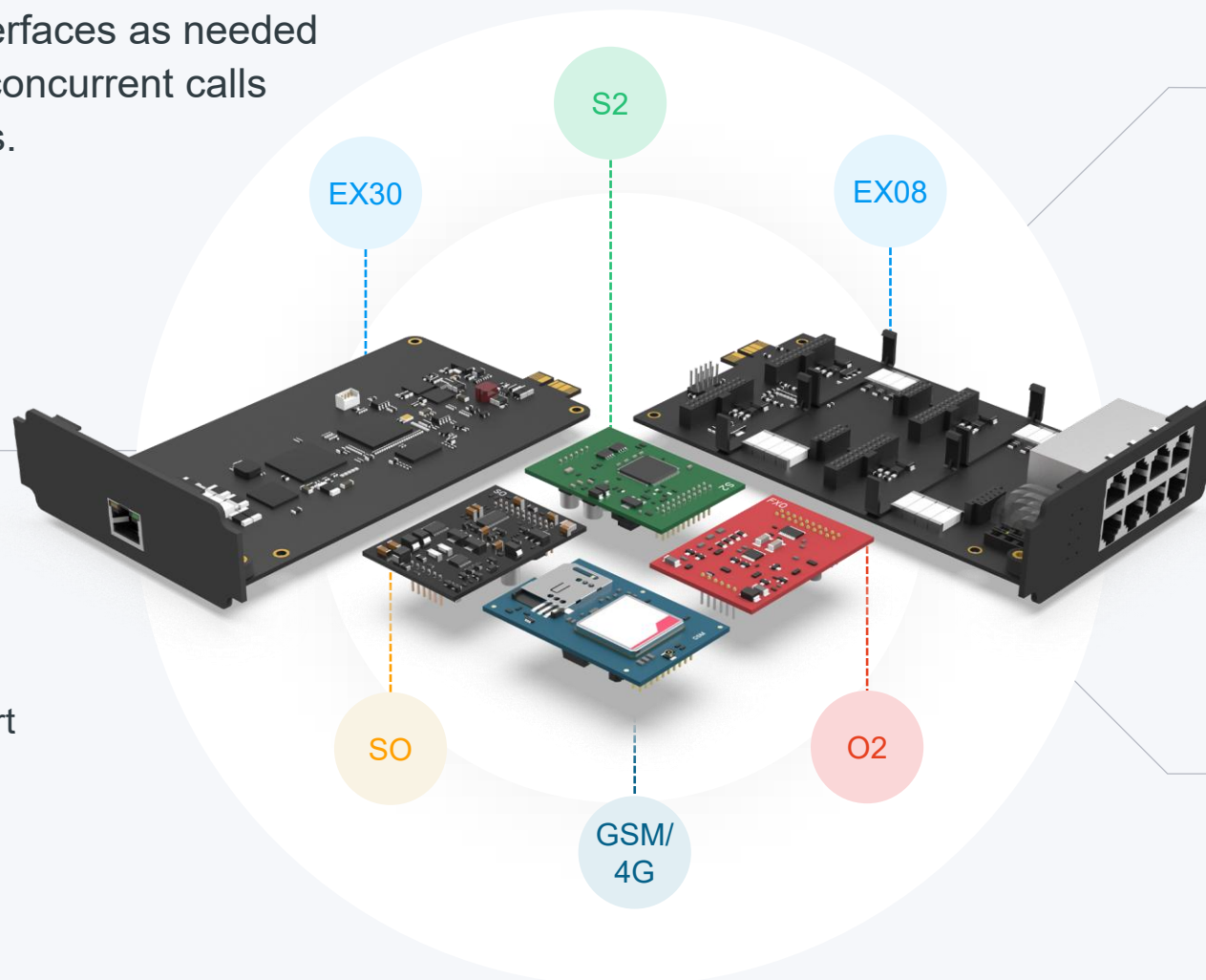
- 4 models to fit SMEs with up to 500 users
- Enhanced hardware performance
- Flexible modular design to customize telephony interfaces
- NFC tag behind the Yeastar logo

Innovative Modular Design

Customize telephony interfaces as needed and scale up users and concurrent calls when the business grows.

Telephony Module

- S2: 2 FXS Ports
- O2: 2 FXO Ports
- B2: 2 NT/TE BRI Ports
- SO: 1 FXO and 1 FXS Port
- GSM/4G: 1 GSM/WCDMA/4G Channel



Expansion Board

- EX08: 4 Module Slots and 8 Interfaces on the Panel
- EX30: 1 Onboard E1/T1/PRI Interface

Expand System Capacity

- D30 DSP : Add 100 Extensions & 30 Concurrent Calls

S-Series

VoIP PBX

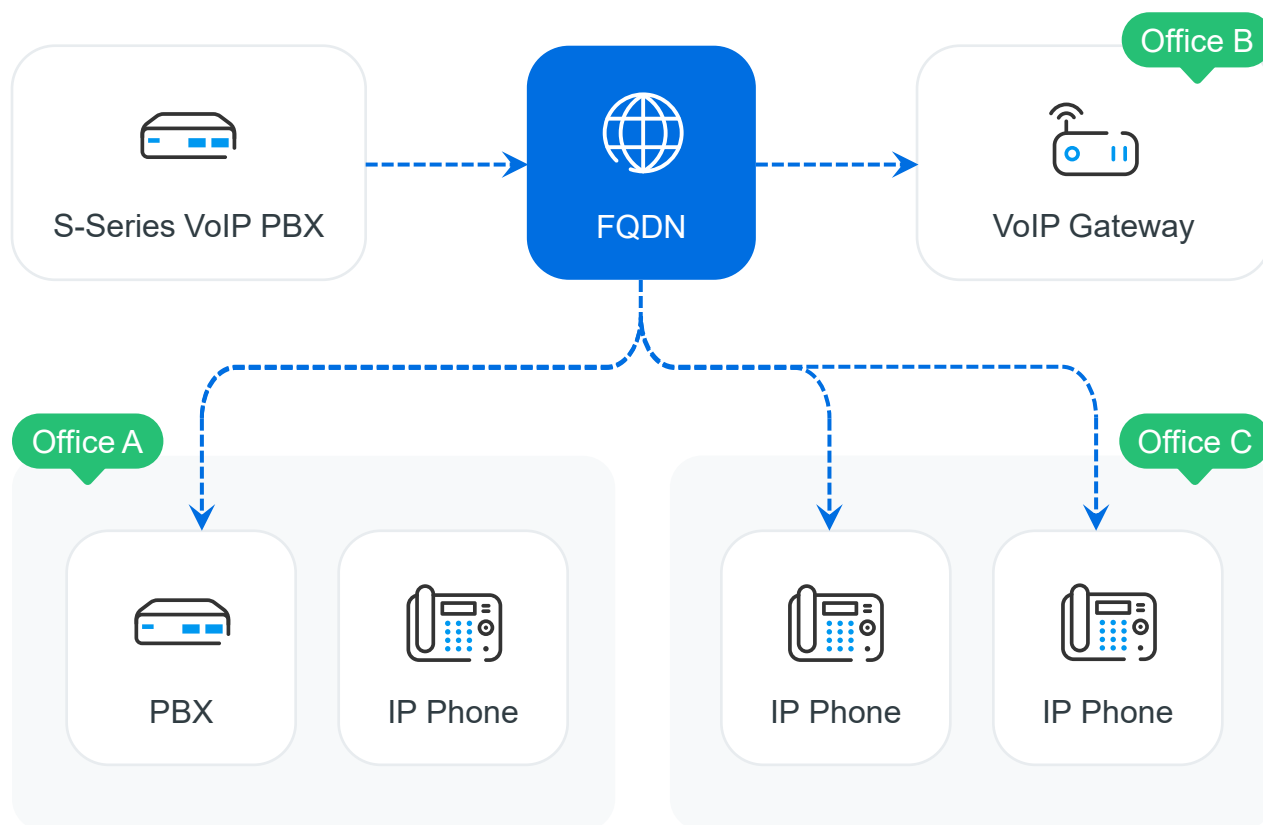
Entry Level Phone System
for Small Businesses

* S100H & S300H is only
available for Hotel solution.

	S412	S20	S50
			
Users	20	20	50
Max Concurrent call	8	10	25
Max FXS Ports	12	4	8
Max FXO/BRI Ports	4	4	8
Max E1/T1/J1 Ports	N/A		
Max GSM/3G/4G Ports	2	1	4
Expandable D30	N/A		
USB (2.0)	N/A		
Hard Disk	N/A		
WAN	1 (10/100 Mbps)		1 (10/100/1000 Mbps)
LAN	1 (10/100 Mbps)		1 (10/100/1000 Mbps)

Linkus Cloud Service Pro

Must-have for Remote Working for Yeastar S-Series VoIP PBX users



- Connect remote workers via the secure tunnel
- Get the remote working up and running within clicks
- Enjoy the uninterrupted calling anywhere anytime
- Register remote IP Phones to PBX
- Connect branch office PBXs
- Remove security issues for remote SIP access

Yeastar VoIP Gateways

Best VoIP Gateways for SME and Service Providers



TA Series Analog VoIP Gateway

- 4/8/16/24/32 FXS ports
- 4/8/16 FXO ports



TG Series VoIP GSM Gateway

- 1 to 16 Wireless Channels
- Support GSM WCDMA/4G LTE



TE Series PRI VoIP Gateway

- 1/2 E1/T1/J1 ports
- Support PRI, E&M



TB Series BRI VoIP Gateway

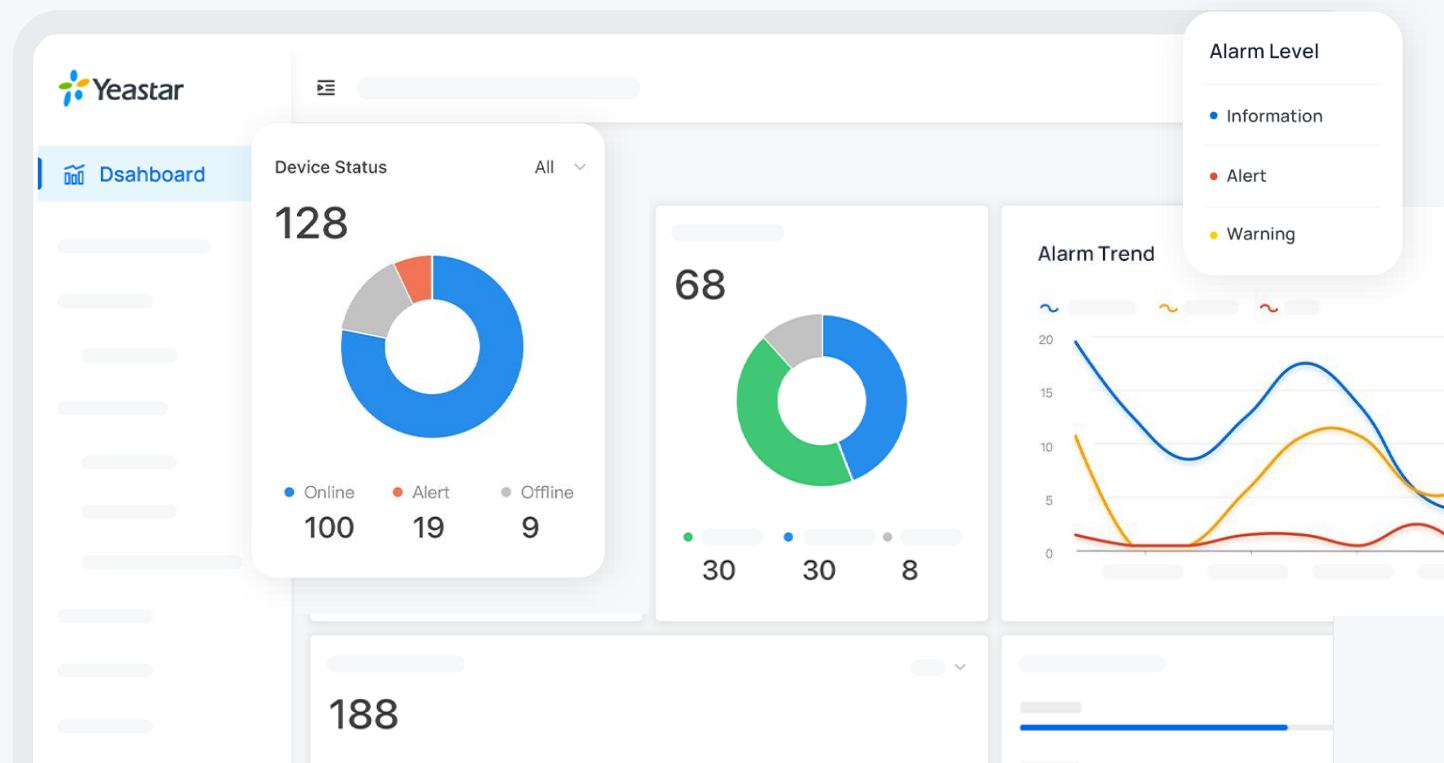
- 2 or 4 BRI ports
- Integrate ISDN BRI lines

Recommended PBX by User Numbers

	0-20 Users Small Business	20-100 Users SME	100-500 Users Enterprise	>500 Users Large Enterprise
In the Cloud	○ PCE	○ PCE ○ PSE	○ PSE	○ PSE
On-premise	○ S20 ○ P520	○ S50 ○ P550/P560 ○ PSE	○ P560/P570 ○ PSE	○ PSE

Remote Management

- Remote tech services made simple with easy and secure remote management
- Leverage real-time monitoring and actionable alarms to stay responsive
- Create a recurring revenue stream by monetizing support services
- Bulk provision your PBXs via provisioning template
- Provision, upgrade, backup, and restore PBX in batches with scheduled tasks



Supported Products

- ✓ P-Series Phone System (Appliance, Software)
- ✓ S-Series VoIP PBX

- ✓ Yeastar Cloud PBX
- ✓ TA 1610/1600/2400/3200 VoIP Gateway

Use Cases & Solutions

- Integration Solution
- Hotel Solution
- Education Solution
- Healthcare Solution
-



VoIP Ecosystem & Integration

Take advantage of our ready-made integrations and an open ecosystem that works for every business needs.

IP Phone Auto Provisioning



SIP Trunk Interoperability



Headset Integration



CRM / Helpdesk / Database Integration



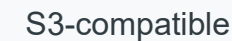
Collaboration & User Management



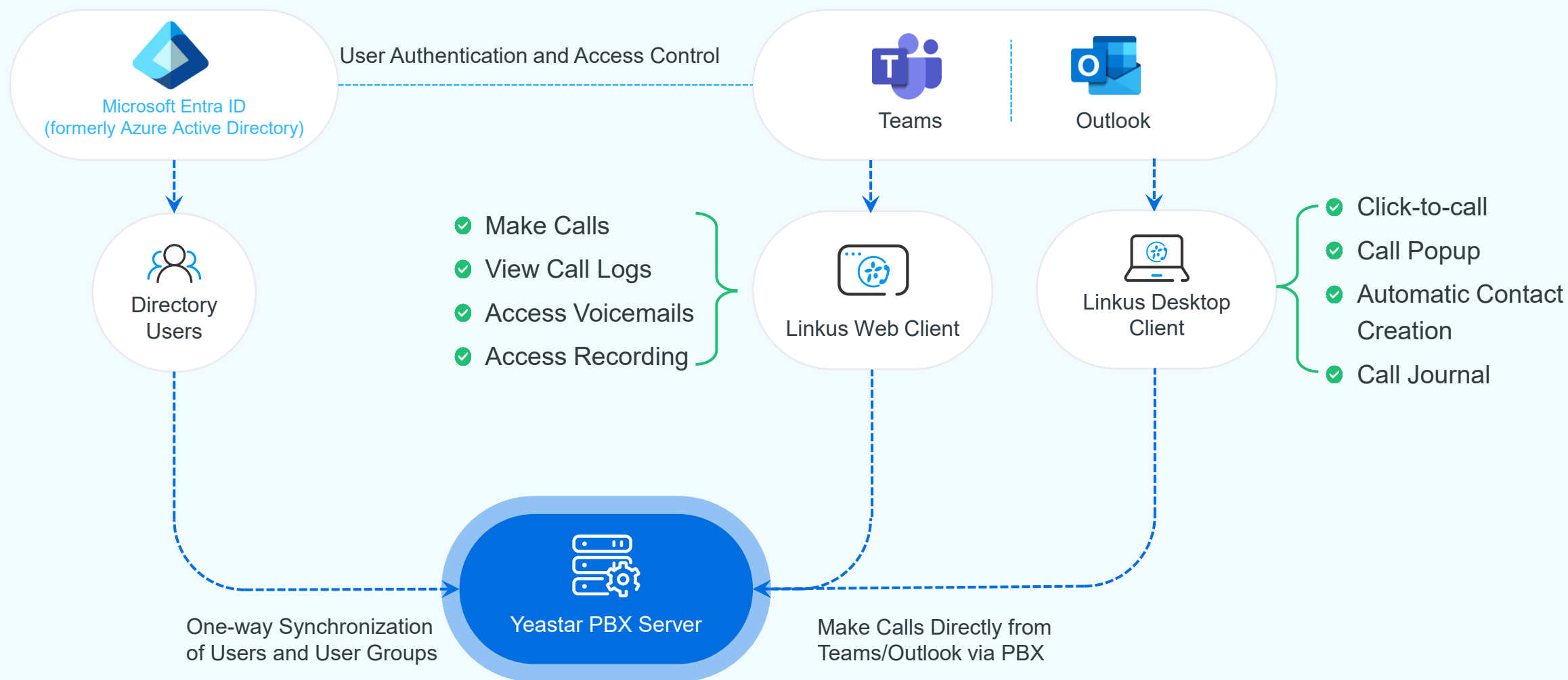
Hotel PMS Integration & Middleware



File Remote Archiving



Microsoft 365 Integrations



CRM Integration Solution

Yeastar PBX seamlessly integrates with leading CRM platforms to enhance business efficiency. We offer out-of-the-box compatibility with ready-made CRMs, as well as custom integration for your local CRMs.

Ready-made CRM Integrations

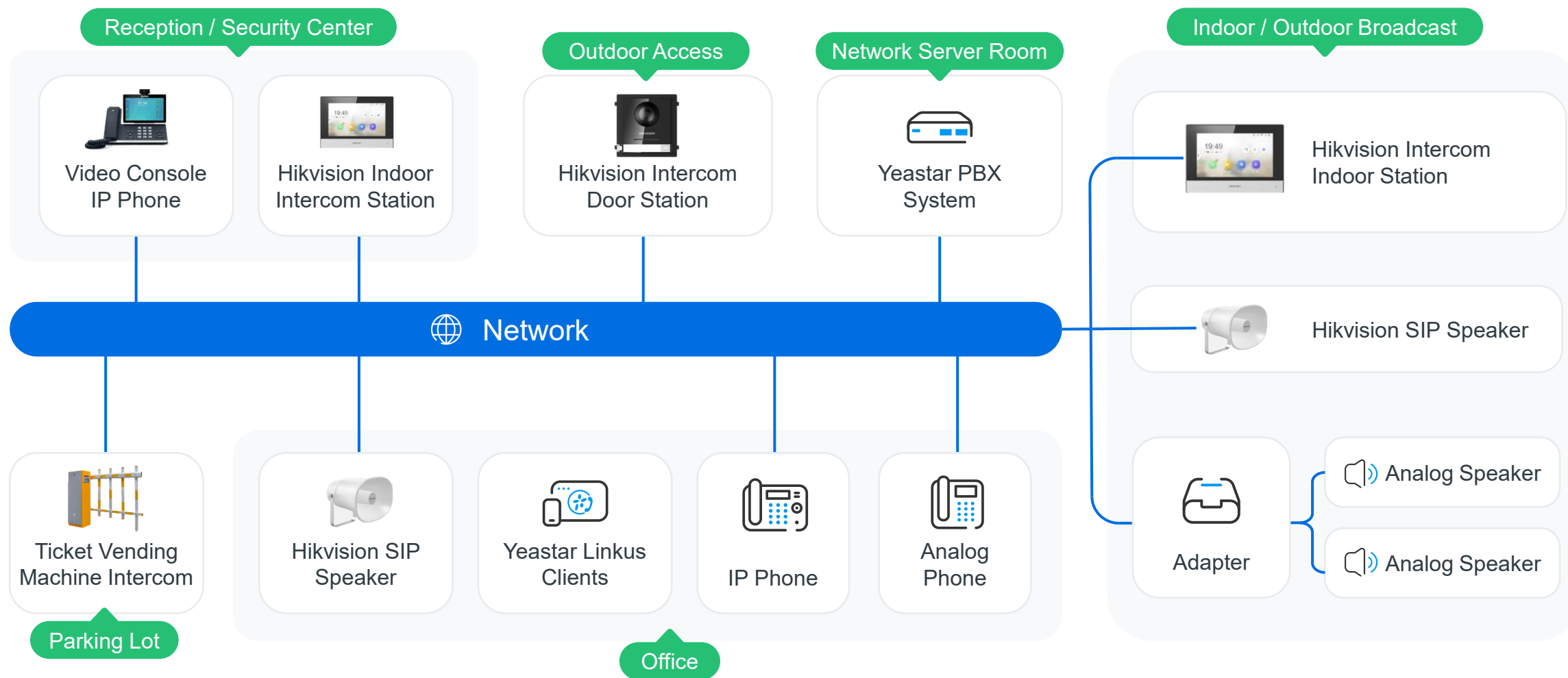
 HubSpot CRM salesforce Zoho CRM Bitrix24 odoo

Custom CRM Integration Template

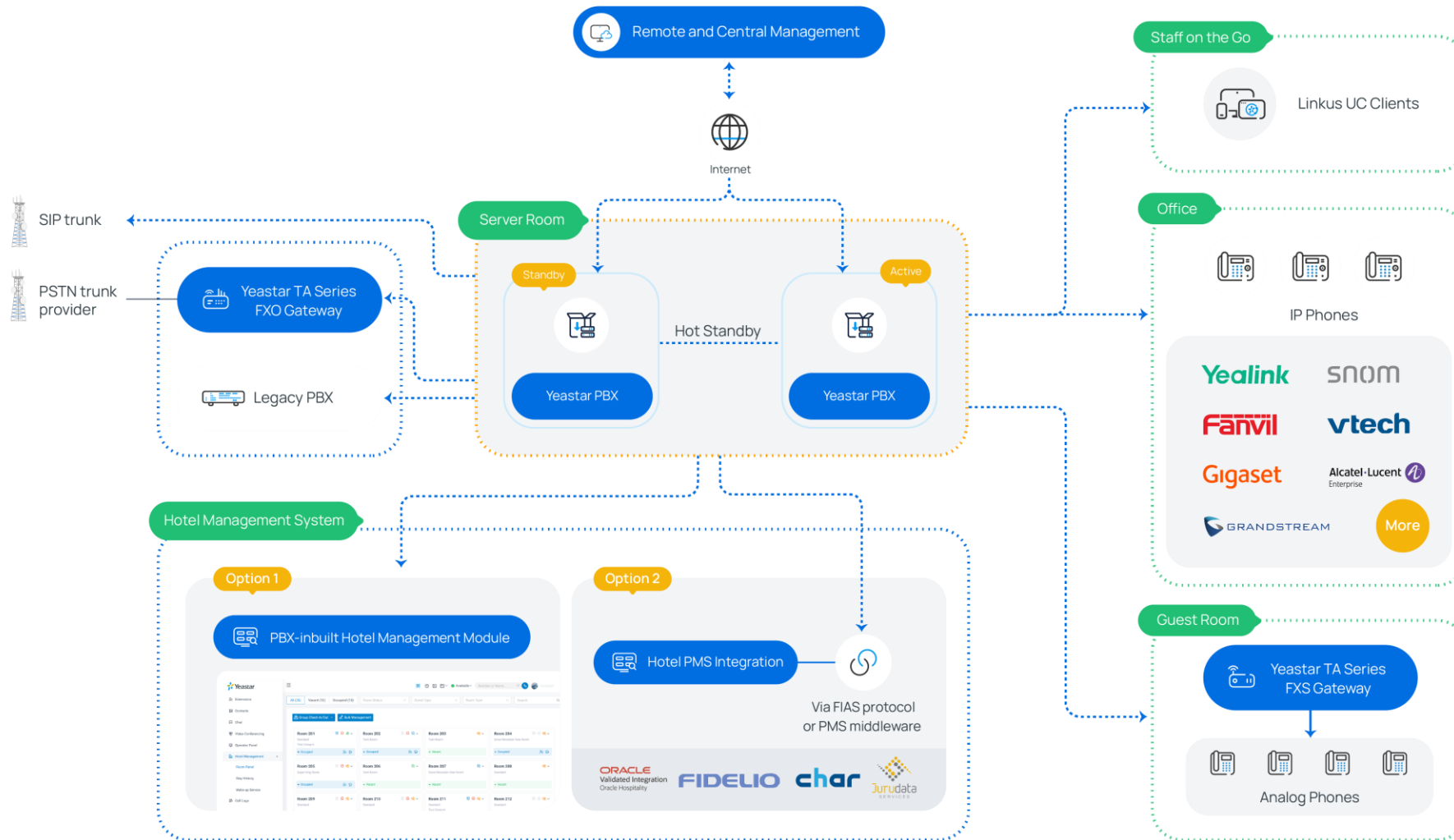
 Template User Association Upload Logo

You can also customize integration for your local CRMs with Rest APIs using our flexible CRM integration template.

Intercom Telephony Integrations



Hotel Solution



Simply Your Hotel Management

Offer 2 flexible options for hotels of all sizes: a PBX-inbuilt hotel management module or the ready-made PMS integration.



Hotel Management

- Front Desk Panel
- Wake-up Call Management
- Guest Stay History
- Hotel Settings & Room Management



PMS Integration

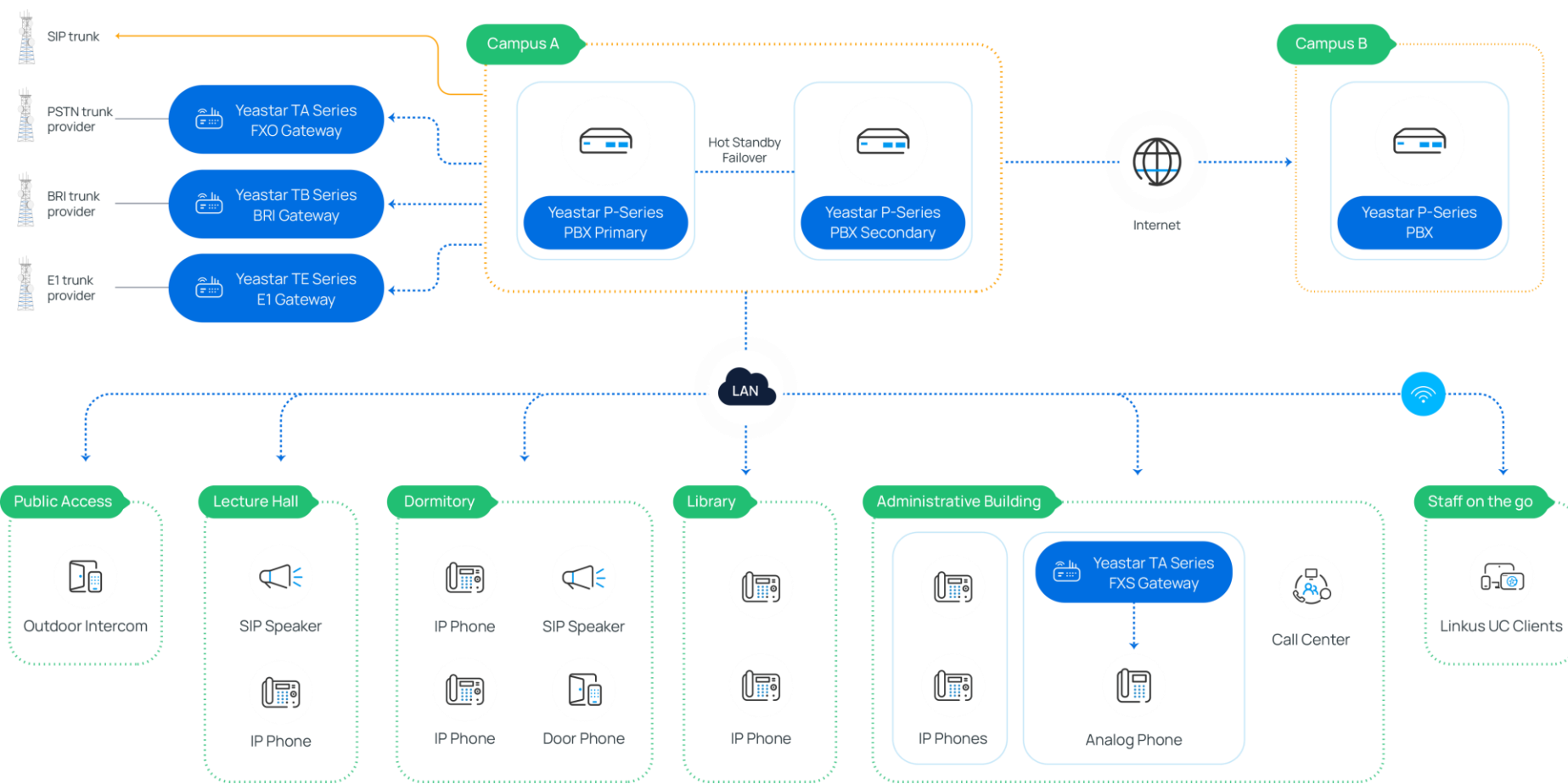
- Oracle Opera
- Micros-Fidelio



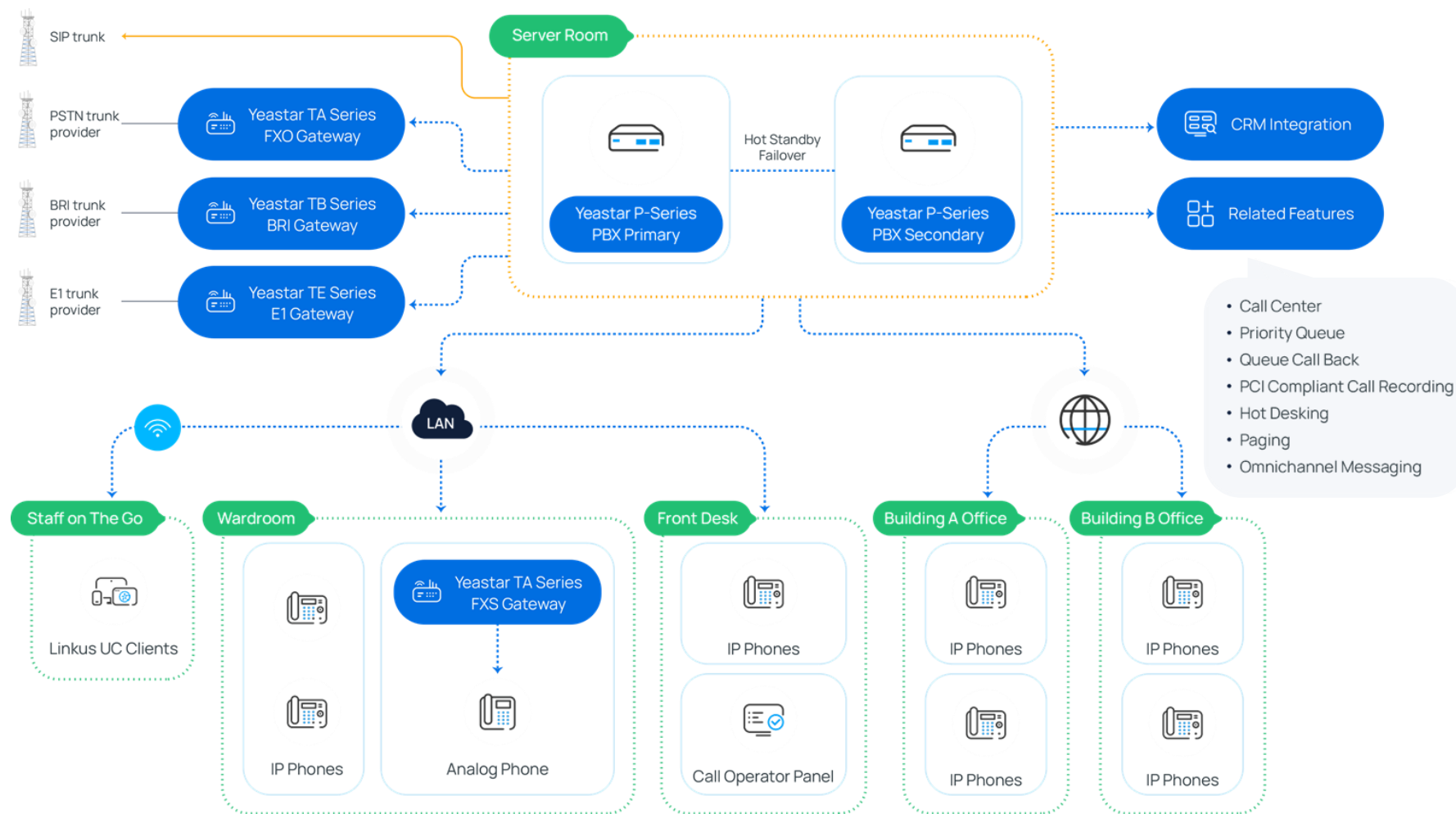
PMS Middleware

- JDS
- Char
- Easylynq

Education Solution



Healthcare Solution

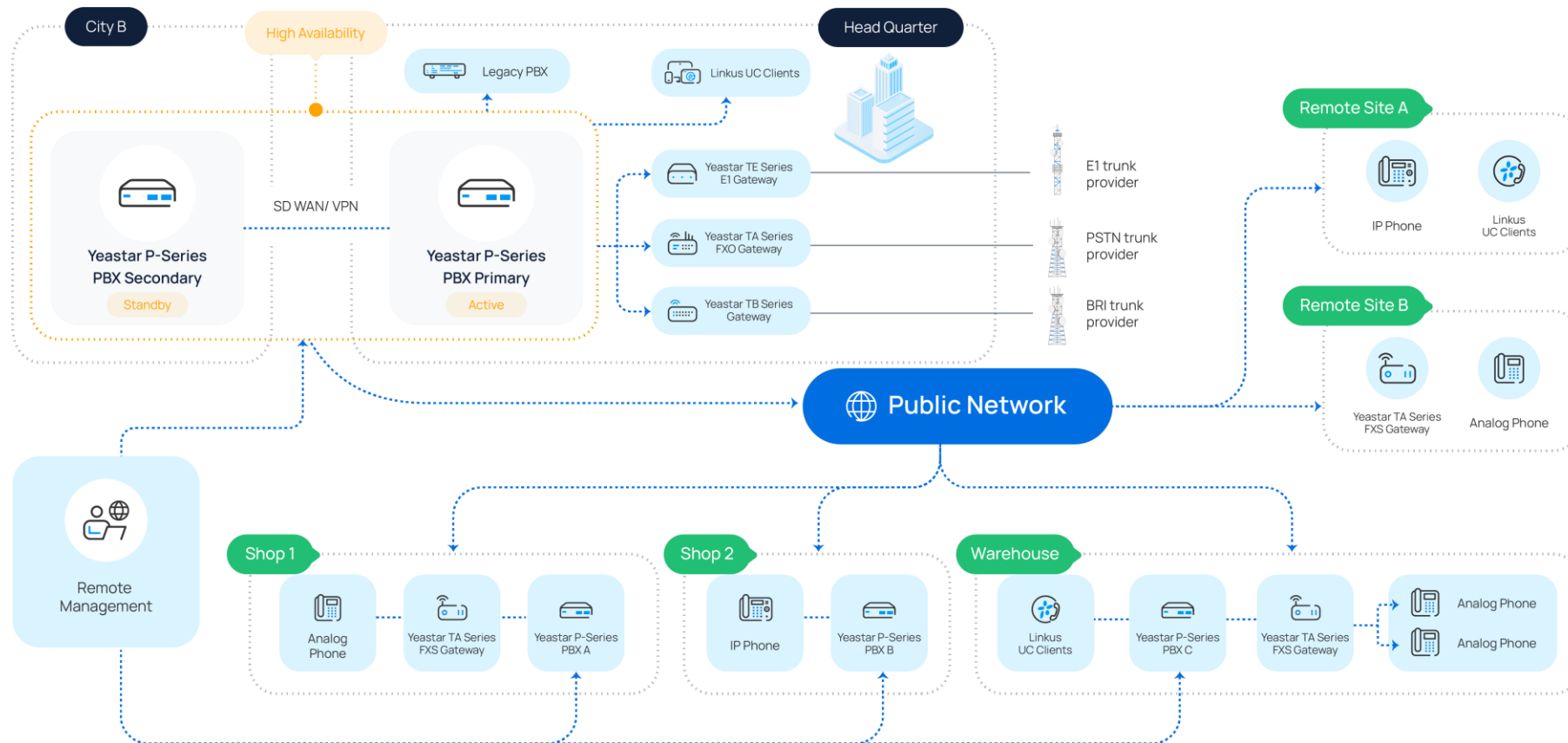


Retail Solution

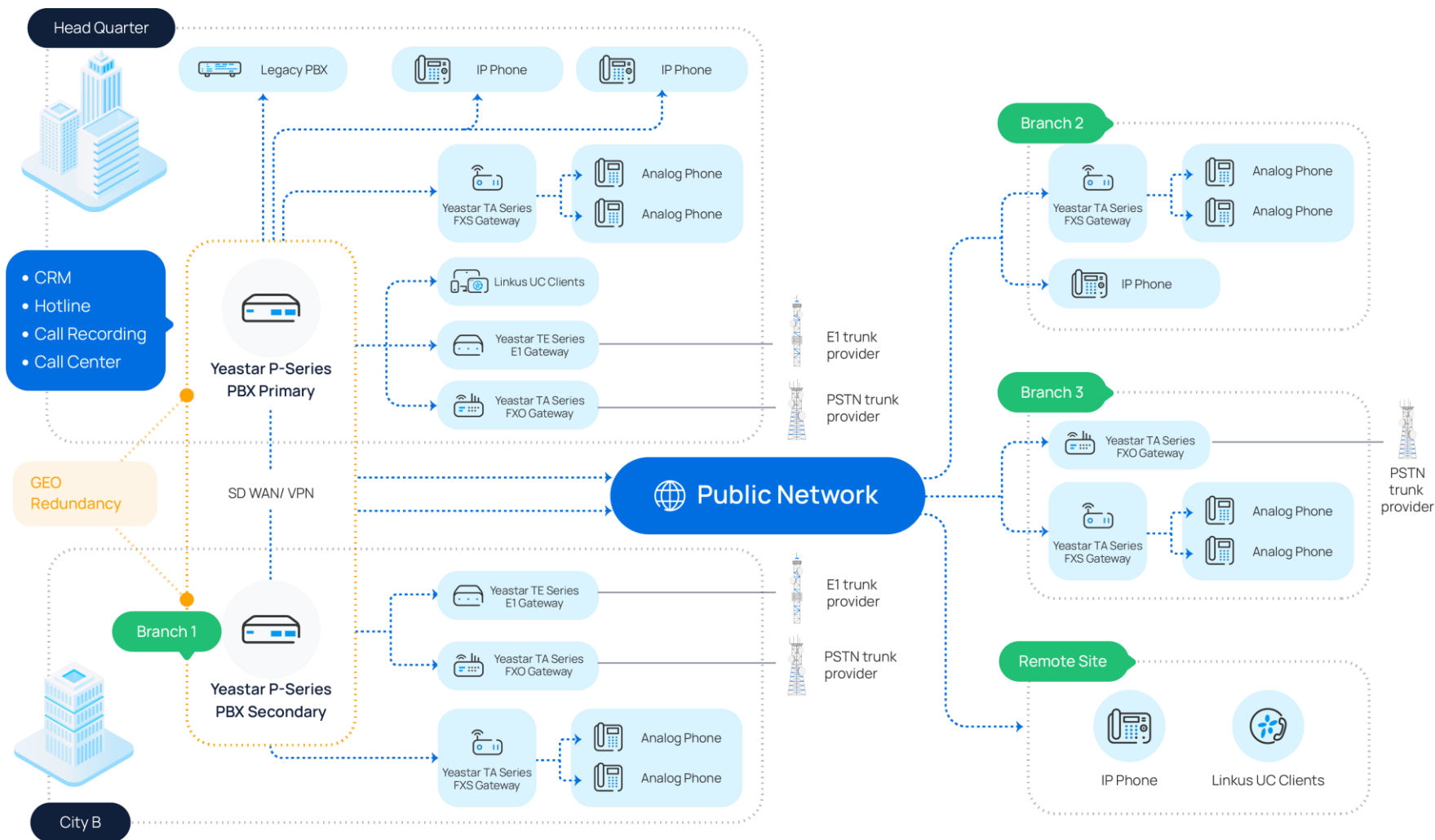
Rossi

richmond

GRUPPO
comet



Financial Services Solution



UC Solutions for More Industries

Transportation



Government



Joburg
a world class African city



GEORGE



Greater
Amman
Municipality



Odemira
MUNICÍPIO



ZBM-TBS ZABRZE

Nonprofit



citizens
advice Cornwall



FUNDACIÓN
HUÉSPED
Miembro de la Coalición
Internacional de Sida



Harrow mencap
Providing opportunity : Promoting change



PAN
Comité Privado de
Asistencia a la Niñez

Other



ByteDance



SGS



CNA Roma

Easier, Faster, and Smarter

We make digital value easily accessible to every step.

Xcelerate Partner Program

Partner with Yeastar Xcelerate Your Business

Onboarding
Kick-off

Get Certified

Portal Tour

Demo/NFR
Setup

Go to Market

Grow Your
Revenue



Yeastar is a **100% channel-focused provider** with value, support, and growth opportunities for our partners at the heart of our business.

Whether you are IT reseller, system integrator, MSP, or VAR, your membership in this Xcelerate Partner Program offers you tailored Yeastar engagement, allowing you to grow your offering in the rapidly changing **Business Communications markets**—with your preferred business models, attractive margins, and decreased business investment.

Yeastar Partner Portal

Make doing business easier. Yeastar Partner Portal provides partners everything they need to connect and grow with us.



Purchase & Order

Get product licenses for your customers in seconds at anytime, with full plans & pricing display.



License Management

Quickly track real-time license status of all your Yeastar devices & subscriptions.



Transaction History

Find quick summary & detailed records of your transactions with Yeastar.



Project Registration

Submit and manage deal registrations for exclusive support and protection.



Marketing Resources

Get all Yeastar marketing collaterals you needs in seconds.



And More ...

Latest Promotions & News
Warranty Lookup Tool
Many more others

360° Partner Support

Your profitability is the foundation of our partner program. We prioritize your goals and make it simple to grow your business.



Business Models & Revenue

- Industry-leading Margins
- Recurring License Revenue
- Promotions & Incentives
- Special Project Discounts
- Cross-selling Opportunities
- Points & Rebate Program



Training & Certification

- 1:1 Partner Onboarding
- Product & Sales Training
- Engineer Technical Training
- Custom-built Joint Webinars
- Yeastar Academy Certificates
- Yeastar Partner Certificate



Marketing Support

- Customized Collaterals
- Advertising Imagery
- Email Marketing Templates
- Joint Campaign Development
- Marketing Development Funds (Proposal-based)



Tech Support

- Tier-2 and Tier-3 Support
- Direct Chat Support
- Community & Documents

A Devoted Team to Partner Success

Specialized partner support teams work closely with you at every step to identify opportunities and generate demand and sell.

■ Regional Account Managers

Your main contact and helper to create sales pitches, quotes, and help close deal. They drive pipeline generation through all sales motions.

■ Pre-sales Engineers

Your source dedicated to new sales. They help identify service and adoption opportunities and also serve as demo source.

■ Marketing Specialists

Engage with partners in the field to develop targeted marketing plan for solution launch, demand generation, and lead conversion.

■ Training Experts

Enable and train partners to win with Yeastar solutions. They also help engage and educate your prospects via customized joint webinars.

■ Tech Supports

Free, prioritized, and direct technical support with a guaranteed response time. A dedicated portal for resources like user manuals, configuration guides, FAQs, and software updates.

■ Product Development Team

Collect and take your specific product needs into our continuous roadmap development and ongoing product updates.

What Partners Love About Us



We have worked with a number of phone solutions from a number of major manufactures and none of them compared to the excellent support and feature rich solutions we receive from Yeastar.



Steve Dahl, CEO
Computer Zen



In this year, Yeastar has become one of our main partners and with its collaboration we have met the needs of many of our customers. The solutions proposed by Yeastar are reliable and stable.



Marco Sarnelli, CEO
TP COMMUNICATIONS SAS



Yeastar is excellent in providing great support from sales, marketing to implementation and troubleshooting, resulting in our success.



Kelvin Seah, Channel Sales Manager
One-Net Communications Pte Ltd



Year after year, we've seen continuous growth of Yeastar products and how they cater to the needs of customers, resellers, and partners.



Rejen George, Managing Director
DVCOM Technology



A good quality, good features, and well price that we can take to our market.



Conor McCann, Manager
Electronic Frontier



Contact Us



+86-592-5503309



sales@yeastar.com



www.yeastar.com



THANK YOU

Digital Value, Delivered.

in

f

X

▶

📷

»